Annual Business Report

April 1, 2016 through March 31, 2017



NIPPON SHARYO, LTD.

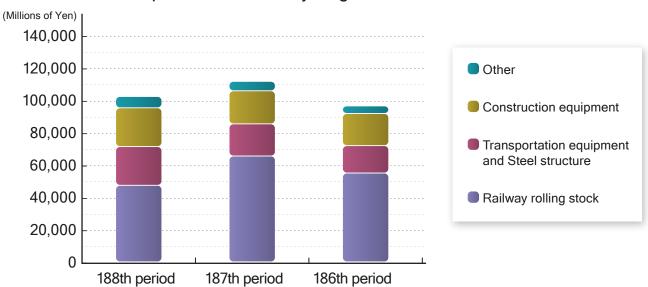
Financial Highlights

Comparison of Sales by Segment

| (Unit: millions of ye | | | | | | | | | | | |
|---|-----------------------|-------------------|-----------------------|-------------------|--------------|---------------------|--|--|--|--|--|
| Business Segment | 188th per (2016-20 | | 187th per (2015-20 | | Increase/(De | crease) | | | | | |
| Railway rolling stock | 48,554 | 48.0 [%] | 65,858 | 59.3 [%] | (17,304) | (26.3) [%] | | | | | |
| Transportation equipment and Steel structure | 21,983 | 21.8 | 19,068 | 17.2 | 2,915 | 15.3 | | | | | |
| Construction equipment | 22,420 | 22.2 | 21,138 | 19.0 | 1,282 | 6.1 | | | | | |
| Other | 8,137 | 8.0 | 4,943 | 4.5 | 3,194 | 64.6 | | | | | |
| Total | 101,094 | 100.0 | 111,007 | 100.0 | (9,913) | (8.9) | | | | | |

Change in Operating Performance and Asset Status

| | (Unit: millions of ye | n except Net income per share) | |
|--|-----------------------------|--------------------------------|-----------------------------|
| Titles of account | 188th period (2016-2017) | 187th period (2015-2016) | 186th period (2014-2015) |
| Net sales | 101,094 | 111,007 | 96,299 |
| Ordinary income (loss) | (5,149) | (10,174) | (8,234) |
| Net income (loss) attributable to owners of the parent | (5,124) | (16,130) | (14,568) |
| Net income per share (loss) | (¥35.50) | (¥111.74) | (¥100.91) |
| Total assets | 129,194 | 132,265 | 145,137 |
| Total equity | 28,109 | 33,384 | 51,461 |



Comparison of Sales by Segment

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N700A Shinkansen Super-express E.M.U

Message from the President

Review of Business Operations

During the fiscal term under review, the Japanese economy showed improvement in employment as a result of various economic policies and continued to recover as overseas economies showed moderate levels of recovery although production and exports were sluggish due to the influence of the economic slowdown of emerging nations.

Under this business environment, our performance showed a decrease in sales of railway rolling stock, totaling \$101,094 million, down 8.9% from the previous year. In terms of profits, we made provisions for losses from some overseas railway rolling stock projects. As a result, the operating loss was \$5,104 million (the operating loss in the previous year was \$10,172 million) and the ordinary loss was \$5,149 million (the ordinary loss in the previous year was \$10,174 million), and the net loss attributable to owners of the parent was \$5,124 million (the net loss in the previous year was \$16,130 million).

The Outlook

In the railway rolling stock business, the overall trend in the domestic market suggests that the midto long-term market expansion will remain poor and demands will mainly come from replacement demands of existing railcars, thus the business environment is presumed to remain challenging. In such a situation, we will continue to make efforts to enhance a competitive edge by differentiating ourselves from competitors through technological developments as well as cost reductions through improvements in efficiency of production processes, etc. In terms of Asian markets, we will make efforts in keeping losses in check by reviewing project execution structures in the large railway rolling stock project for Indonesia. As for our North American business especially for the large railway rolling stock project for the U.S.A. which makes a huge loss, we have consistent approach to implement the project stably and consistently by taking actions such as assigning dedicated personnel in the design department. However, we were faced with technical challenges while responding to design changes and we offered the customer about the difficulty to execute this project as planned and currently in negotiation with them. We will continue to discuss with the customer to decide upon a direction to properly carry out this project. We are working toward early resolution of these issues and improvement of performance.

In the transportation equipment and steel structure business, the transportation equipment business is facing difficulties in winning orders. We will, however, continue to make efforts in developing products which promptly capture market trends, further reducing costs in order to secure orders, and develop new customers. Our efforts in the steel structure business will be focused on enhancing our ability to propose technological solutions that match customer needs and reducing costs in terms of orders of new bridges. As we continue to secure incoming orders, we will also develop our business in peripheral areas such as repair/maintenance projects.

In the construction equipment business, we will capture business opportunities by maintaining and consolidating the production system to respond to steadily growing domestic demands and responding to local needs in Asia and other overseas markets in a flexible manner.

In other businesses, we will make efforts in securing profits by proposing products that cater to market needs.

Our major products - such as railcars and bridges - are mostly built to order and order units are also relatively large; therefore, the breakdown of the production and sales numbers changes greatly from year to year. This fluctuation poses permanent challenges to us; we must level the capacity utilization rate and effectively handle various specifications. Most of our projects require a long period of time from order to delivery, which greatly affects management performance because of changes in raw material costs and fluctuations in foreign exchange rates. We will make efforts to curtail cost increases by taking measures such as optimization of raw material procurement timing, yield increase, and material changes. We will also make efforts to reduce risks against foreign exchange fluctuation by hedging, such as foreign exchange contracts.

We anticipates a loss in the large railway rolling stock project for Indonesia,, as well as a loss associated with railcars delivered to compensate for the option rights attached to the railway rolling stock project in the U.S.A. In another large railway rolling stock project in the U.S.A., a further increase in manufacturing cost is expected due to the review of the design of the basic vehicle structure. We rationally calculated these losses and recorded a provision in this consolidated fiscal year. As a result, an operating loss was recorded for three consecutive years.

Considering these circumstances, we are well aware of events and situations which may raise significant doubt concerning the ongoing viability of our company. In such a circumstance with issues in each business segment requiring resolution, we will make efforts to enhance the profitability not only by aiming at improvement of our overseas business but also by promoting a further reduction of the raw material costs and expenses and trying to increase sales in the domestic business. As for financial arrangements, we participate in the CMS (Cash Management System) operated by our parent company (Central Japan Railway Company (hereinafter called as "JR Central")) group and can raise operating funds promptly from CMS, thanks to a strong coordination with the parent

company. Therefore, we are able to secure funds which can sufficiently meet demands anticipated from the funding plan. In addition, factory assets were transferred to the parent company and some non-business assets were transferred to some domestic businesses as of the end of the consolidated fiscal year. Proceeds from these transactions were used to repay, in advance, the full amount of long-term loans remaining with financial institutions as of the end of this consolidated fiscal year. We are making these efforts to optimize the management resources and improve the financial health of our company. As we are taking measures to resolve issues and improve the situation, we consider that there is no critical uncertainty for any going concern.



Kazuhiro Igarashi President and Chief Executive Officer

Review by Segment

Railway Rolling Stock Business

In the railway rolling stock business, our sales to the JR Companies amounted to \$21,822 million. It was achieved through the sales of the N700A Shinkansen trains to JR Central and West Japan Railway Company. Our sales for the public and private railways reached \$12,478 million, including the sales of



N700A Shinkansen trains for JR Central and JR West



Series 2200 Trains for Nagoya Railroad Co., Ltd.

¥14,254 million, including Gallery type EMU and passenger cars for the U.S.A. and diesel cars for the U.S.A.

Consequently, our total sales for railway rolling stock recorded ¥48,554 million, down 26.3% from the previous year, with a reduction in railcars for overseas.

the Series 1000 trains for Tokyo Metro Ginza Line; the Model N3000 trains for Nagoya City's Transportation Bureau; the Series 2200, 3150, and 3300 trains for Nagoya Railroad Co., Ltd.; the Model 12-600 trains for the Oedo Line of the Bureau of Transportation Tokyo Metropolitan Government; the Model 3000 trains for Transportation Bureau, City of Yokohama; and the Model 3000 trains for Keisei Electric Railway Co., Ltd. For railcars for overseas, we had sales of



Series 1000 trains for Tokyo Metro Ginza Line

Transportation Equipment and Steel Structure Business

In the transportation equipment business, sales of container freight cars increased and sales of LPG tank lorries are steadily in good shape. As a result, sales reached ¥13,379 million, up 26.8% from the previous year.



LPG Tank Lorry

In the steel structure business, sales included new bridge construction work of Hakuryu Ohashi Bridge for the East Nippon Expressway Company, Fukushigawa Second Bridge for the Central Nippon Expressway Company, as well as construction work of Tokiwagawa Overpass, and Fujigawa First Overpass. In addition, large-scale renovation work for the Tokaido Shinkansen is



Sasashima live 24 East-West Deck

included in sales and sales were up 1.0% from the previous year to ¥8,605 million.

In all, sales for the transportation equipment and steel structure businesses were ¥21,983 million, up 15.3% from the previous year.

Construction Equipment Business

In the construction equipment business, the domestic sales in large pile driving rigs showed an increase, due to reconstruction works arise from the Great East Japan Earthquake and demands in public works in anticipation of the Tokyo Olympic Games. The export business included large pile driving rigs to South Korea. As a result, the sales of construction equipment totaled \$19,282 million, up 9.2% from the



Generator

previous year.

The generator business saw an increase in sales of domestic products although sales of



Pile driving rig

overseas products were sluggish. The sales of generators were $\frac{3}{3}$,138 million, down 9.7% from the previous year.

In all, sales in our construction equipment business were $\frac{122,420}{1000}$ million, up 6.1% from the previous year.

Other Businesses

Our main sales included; mechanical equipment for the Superconducting Maglev system for JR Central; vehicle inspection/repair facilities; repair work of agricultural plants for Agricultural Cooperatives all over Japan; paper-manufacturing equipment for household paper



Grinding device for the Front Nose

manufacturers; laser processing machines; and railway memorabilia. As a result, sales in other businesses areas totaled ¥8,137 million, up 64.6% from the previous year thanks to an increase in vehicle inspection/repair facilities.

The overseas sales for the year under review amount to ¥18,801 million, representing 18.6% of total sales, which includes ¥14,254 million for the railway rolling stock business and ¥4,168 million for the construction equipment business.

The order on hand at the end of the year under review reached \$156,877 million. These comprised \$125,500 million for the railway rolling stock business (\$54,838 million for rolling stock for JR companies such as the N700A Shinkansen trains, \$19,205 million for railcars for other public and private railway companies, \$51,456 million for rolling stock for overseas), \$25,959 million for the transportation equipment and steel structure businesses (\$10,917 million for the transportation equipment, \$15,042 million for steel structure businesses), \$2,575 million for the construction equipment business, and \$2,843 million for other businesses.

Investment in Plant and Equipment

Plant and equipment investment during the year under review totaled ¥2,362 million. Investment was mainly targeted at renewal of IT systems to streamline production control for the construction equipment business and renewal of equipment to maintain/improve the production capacity at each plant.

Financing Activities

As for the year under review, no significant borrowing occurred.

NIPPON SHARYO, LTD. AND CONSOLIDATED SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2017 AND INDEPENDENT AUDITOR'S REPORT



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of NIPPON SHARYO, LTD.:

We have audited the accompanying consolidated balance sheet of NIPPON SHARYO, LTD. (the "Company") and its consolidated subsidiaries as of March 31, 2017, and the related consolidated statements of operations, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of NIPPON SHARYO, LTD. and its consolidated subsidiaries as of March 31, 2017, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Deloitte.

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Emphasis of Matter

As discussed in Note 2 n. to the consolidated financial statements, the Company had difficulty in the execution of a large railway rolling stock project in the United States of America as scheduled to a customer. Depending on the result of the current discussion with the customer about the direction of future project execution, the amount of loss could vary.

As discussed in Note 19 (transfer of fixed assets) to the consolidated financial statements, the Company sold its factory assets to its parent company, Central Japan Railway Company on April 20, 2017 and its non-business use assets to domestic private-sector companies on April 27, 2017 and May 29, 2017.

As discussed in Note 19 (early redemption of long-term debt) to the consolidated financial statements, the Company early redeemed its long-term debt from financial institutions on April 20, 2017 in full of the carrying amount as of March 31, 2017. Accordingly, all collaterals pledged for long-term debt as of March 31, 2017 were released, and no debt is subject to financial covenants.

Our opinion is not modified in respect of these matters.

Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Delaitte Touche Tohmatau LLC

June 29, 2017

NIPPON SHARYO, LTD. and Consolidated Subsidiaries Consolidated Balance Sheet March 31, 2017

| | | Million | en | Thousands of U.S. Dollars (Note 1) | | |
|--|---|----------|----|--|----|-------------|
| ASSETS | | 2017 | | 2016 | | 2017 |
| CURRENT ASSETS: | | | | | | |
| Cash and cash equivalents (Notes 14 and 17) | ¥ | 11,713 | ¥ | 13,247 | \$ | 104,584 |
| Notes and accounts receivable (Notes 3, 14 and 17) | | 31,361 | | 21,220 | | 280,010 |
| Inventories (Notes 2.i and 4) | | 30,097 | | 40,305 | | 268,720 |
| Deferred tax assets (Note 13) | | 60 | | 80 | | 536 |
| Other current assets (Note 9) | | 1,824 | | 2,169 | | 16,280 |
| Total current assets | | 75,055 | | 77,021 | | 670,130 |
| PROPERTY, PLANT AND EQUIPMENT: | | | | | | |
| Land (Note 9) | | 15,065 | | 15,089 | | 134,508 |
| Buildings and structures (Note 9) | | 27,622 | | 28,042 | | 246,627 |
| Machinery and equipment | | 35,018 | | 34,850 | | 312,664 |
| Construction in progress | | 171 | | 109 | | 1,525 |
| Total | | 77,876 | | 78,090 | | 695,324 |
| Accumulated depreciation | | (47,887) | | (46,817) | | (427,563) |
| Net property, plant, and equipment | | 29,989 | | 31,273 | | 267,761 |
| INVESTMENTS AND OTHER ASSETS: | | | | | | |
| Investment securities (Notes 5, 9 and 14) | | 16,765 | | 16,975 | | 149,689 |
| Investments in an unconsolidated subsidiary and associated companies | | 1,661 | | 1,511 | | 14,831 |
| Asset for employees' retirement benefits (Note 8) | | 4,082 | | 3,982 | | 36,449 |
| Deferred tax assets (Note 13) | | 86 | | 91 | | 768 |
| Other assets (Note 9) | | 1,556 | | 1,412 | | 13,889 |
| Total investments and other assets | | 24,150 | | 23,971 | | 215,626 |
| TOTAL | ¥ | 129,194 | ¥ | 132,265 | \$ | 1,153,517 |
| | | | | | | (Continued) |

NIPPON SHARYO, LTD. and Consolidated Subsidiaries Consolidated Balance Sheet March 31, 2017

| March 31, 2017 | Millio | Thousands of U.S. Dollars (Note 1) | | |
|--|---------|--|-----------|--|
| LIABILITIES AND EQUITY | 2017 | 2016 | 2017 | |
| CURRENT LIABILITIES: | | | | |
| Short-term borrowings (Notes 7, 14 and 17) | ¥ 1,595 | ¥ 362 | \$ 14,241 | |
| Current portion of long-term debt (Notes 7, 9 and 14) | 5,000 | - | 44,643 | |
| Current portion of lease obligations (Notes 11 and 14) | 825 | 770 | 7,366 | |
| Notes and accounts payable (Notes 6 and 14) | 23,003 | 22,473 | 205,387 | |
| Accrued expenses | 9,708 | 9,988 | 86,676 | |
| Advances received | 10,191 | 15,602 | 90,990 | |
| Income taxes payable (Note 14) | 565 | 50 | 5,045 | |
| Allowance for work in process on construction contracts | 430 | 117 | 3,842 | |
| Provision for loss on orders received (Note 2.n) | 16,606 | 13,679 | 148,265 | |
| Other current liabilities (Note 13) | 2,456 | 257 | 21,934 | |
| Total current liabilities | 70,379 | 63,298 | 628,389 | |
| LONG-TERM LIABILITIES: | | | | |
| Long-term debt (Notes 7,9 and 14) | 19,174 | 24,174 | 171,193 | |
| Liability for employees' retirement benefits (Note 8) | 259 | 242 | 2,310 | |
| Lease obligations (Notes 11 and 14) | 1,764 | 1,600 | 15,754 | |
| Allowance for PCB disposal expenses | 461 | 334 | 4,116 | |
| Provision for compensation for health damage from asbestos | 92 | 134 | 821 | |
| Deferred tax liabilities (Note 13) | 8,680 | 8,746 | 77,502 | |
| Other long-term liabilities | 276 | 353 | 2,463 | |
| Total long-term liabilities | 30,706 | 35,583 | 274,159 | |
| COMMITMENTS AND | | | | |
| CONTINGENT LIABILITIES (Notes 10 and 15) | | | | |
| EQUITY (Note 12): | | | | |
| Common stock, authorized, 328,000,000 shares; | | | | |
| issued, 146,750,129 shares in 2017 and 2016 | 11,811 | 11,811 | 105,453 | |
| Capital surplus | 12,045 | 12,045 | 107,555 | |
| Retained earnings | (3,157) | 1,967 | (28,201) | |
| Treasury stock, at cost, 2,402,654 shares in 2017 | | | | |
| and 2,396,024 shares in 2016 | (515) | (513) | (4,597) | |
| Accumulated other comprehensive income: | | | | |
| Unrealized gain on available-for-sale securities | 6,905 | 7,013 | 61,654 | |
| Deferred gain (loss) on derivatives under hedge accounting | 5 | (2) | 48 | |
| Foreign currency translation adjustments | (2,068) | (2,261) | (18,472) | |
| Defined retirement benefit plans | 2,993 | 3,241 | 26,723 | |
| Total accumulated other comprehensive income | 7,835 | 7,991 | 69,953 | |
| Noncontrolling interests | 90 | 83 | 806 | |
| | | | 250.000 | |
| Total equity | 28,109 | 33,384 | 250,969 | |

See notes to consolidated financial statements.

(Concluded)

NIPPON SHARYO, LTD. and Consolidated Subsidiaries Consolidated Statement of Operations Year Ended March 31, 2017

| Year Ended March 31, 2017 | | Millions | en | U.S | ousands of S. Dollars Note 1) | |
|--|---|----------|----|----------|-------------------------------------|------------|
| | | 2017 | | 2016 | | 2017 |
| NET SALES (Note 17) | ¥ | 101,094 | ¥ | 111,007 | \$ | 902,622 |
| COST OF SALES (Notes 2.i, 2.m and 2.u) | | 98,501 | | 114,067 | | 879,470 |
| Gross profit (loss) | | 2,593 | | (3,060) | | 23,152 |
| SELLING, GENERAL, AND ADMINISTRATIVE EXPENSES (Note 2.u) | | 7,697 | | 7,112 | | 68,725 |
| Operating loss | | (5,104) | | (10,172) | | (45,573) |
| OTHER INCOME (EXPENSES) | | | | | | |
| Interest and dividend income (Note 17) | | 265 | | 344 | | 2,370 |
| Interest expense (Note 17) | | (178) | | (189) | | (1,588) |
| Equity in earnings of associated companies | | 150 | | 188 | | 1,338 |
| Gain on sales of investment securities, net (Note 5) | | 23 | | 2 | | 207 |
| Loss on impairment of property, plant and equipment (Note 16) | | (2) | | (50) | | (20) |
| Gain (loss) on sales and disposals of property, plant and equipment, net | | 603 | | (30) | | 5,382 |
| Other – net | | (291) | | (347) | | (2,601) |
| Other income (expenses) – net | | 570 | | (82) | | 5,088 |
| LOSS BEFORE INCOME TAXES | | (4,534) | | (10,254) | | (40,485) |
| INCOME TAXES (Note 13): | | | | | | |
| Current | | 450 | | 117 | | 4,016 |
| Deferred | | 130 | | 5,750 | | 1,162 |
| Total income taxes | | 580 | | 5,867 | | 5,178 |
| NET LOSS | | (5,114) | | (16,121) | | (45,663) |
| NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS | | 10 | | 9 | | 93 |
| NET LOSS ATTRIBUTABLE TO OWNERS OF THE PARENT | ¥ | (5,124) | ¥ | (16,130) | \$ | (45,756) |
| | | Ye | en | | U.S | 5. Dollars |
| PER SHARE OF COMMON STOCK (Note 2.v): | | | | | | |
| Basic net loss | ¥ | (35.50) | ¥ | (111.74) | \$ | (0.32) |
| Cash dividends applicable to the year | | - | | - | | - |

See notes to consolidated financial statements.

NIPPON SHARYO, LTD. and Consolidated Subsidiaries Consolidated Statement of Comprehensive Income Year Ended March 31, 2017

| Year Ended March 31, 2017 | | Millions | s of Ye | en | U.S | ousands of S. Dollars Note 1) |
|---|---|----------|---------|----------|-----|-------------------------------------|
| | | 2017 | | 2016 | | 2017 |
| NET LOSS | ¥ | (5,114) | ¥ | (16,121) | \$ | (45,663) |
| OTHER COMPREHENSIVE LOSS (Note 18): | | | | | | |
| Unrealized loss on available-for-sale securities | | (124) | | (477) | | (1,106) |
| Deferred gain on derivatives under hedge accounting | | 2 | | 42 | | 23 |
| Foreign currency translation adjustments | | 202 | | (133) | | 1,803 |
| Defined retirement benefit plans | | (248) | | (1,467) | | (2,218) |
| Share of other comprehensive income in associated companies | | 12 | | 33 | | 103 |
| Total other comprehensive loss | | (156) | | (2,002) | | (1,395) |
| COMPREHENSIVE LOSS | ¥ | (5,270) | ¥ | (18,123) | \$ | (47,058) |
| TOTAL COMPREHENSIVE (LOSS) INCOME ATTRIBUTABLE TO: | | | | | | |
| Owners of the parent | ¥ | (5,280) | ¥ | (18,132) | \$ | (47,151) |
| Noncontrolling interests | | 10 | | 9 | | 93 |
| Sag notes to consolidated financial statements | | | | | | |

See notes to consolidated financial statements.

NIPPON SHARYO, LTD. and Consolidated Subsidiaries Consolidated Statement of Changes in Equity Year Ended March 31, 2017

| | Number of shares of common stock outstanding | shares of Common Capital mmon stock stock surplus | | | letained arnings | Treasury stock | | | | |
|--|---|--|--------|---|---------------------|-------------------|----------|---|-------|--|
| BALANCE, APRIL 1, 2015 | 144,361,501 | ¥ | 11,811 | ¥ | 12,045 | ¥ | 18,049 | ¥ | (511) | |
| Net loss attributable to owners of the parent | - | | - | | - | | (16,130) | | - | |
| Increase in treasury stock, net | (7,396) | | - | | - | | - | | (2) | |
| Change due to increase in number of associated companies | - | | - | | - | | 48 | | - | |
| Net changes in the year | - | | - | | - | | - | | - | |
| BALANCE, MARCH 31, 2016 | 144,354,105 | | 11,811 | | 12,045 | | 1,967 | | (513) | |
| Net loss attributable to owners of the parent | - | | - | | - | | (5,124) | | - | |
| Increase in treasury stock, net | (6,630) | | - | | - | | - | | (2) | |
| Net changes in the year | - | | - | | - | | - | | - | |
| BALANCE, MARCH 31, 2017 | 144,347,475 | ¥ | 11,811 | ¥ | 12,045 | ¥ | (3,157) | ¥ | (515) | |
| | | | | | | | | | | |

Millions of Yen

| | Common Capital stock surplus | | | | arnings | Treasury stock | |
|--|---------------------------------|---------|----|---------|----------------|-------------------|---------|
| BALANCE, MARCH 31, 2016 | \$ | 105,453 | \$ | 107,555 | \$ 17,555 | \$ | (4,582) |
| Net loss attributable to owners of the parent | | - | | - | (45,756) | | - |
| Increase in treasury stock, net | | - | | - | - | | (15) |
| Net changes in the year | | - | | - | - | | - |
| BALANCE, MARCH 31, 2017 | \$ | 105,453 | \$ | 107,555 | \$ (28,201) | \$ | (4,597) |

See notes to consolidated financial statements.

| | | | Millions of Yen | | | |
|--|--|---|---|------------------|------|-----------------|
| | Accumulate | ed other comprehe | nsive income | | | |
| Unrealized gain on available-for- sale securities | Deferred gain (loss) on derivatives under hedge accounting | Foreign currency translation adjustments | Defined retirement benefit plans | retirement other | | Total equity |
| ¥ 7,486 | ¥ (47) | ¥ (2,155) | ¥ 4,709 | ¥ 9,993 | ¥ 74 | ¥ 51,461 |
| - | - | - | - | - | - | (16,130) |
| - | - | - | - | - | - | (2) |
| - | (45) | 56 | - | 11 | - | 59 |
| (473) | 90 | (162) | (1,468) | (2,013) | 9 | (2,004) |
| 7,013 | (2) | (2,261) | 3,241 | 7,991 | 83 | 33,384 |
| - | - | - | - | - | - | (5,124) |
| - | - | - | - | - | - | (2) |
| (108) | 7 | 193 | (248) | (156) | 7 | (149) |
| ¥ 6,905 | ¥ 5 | ¥ (2,068) | ¥ 2,993 | ¥ 7,835 | ¥ 90 | ¥ 28,109 |

Thousands of U.S. Dollars (Note 1)

| | | | | | inousun | | o.o. Donaio | (11010 | 1) | | | |
|-----------|--|--|------------|---|--------------|--|-------------|---|-----------------------------|----|-----------------|---------------|
| | | A | ccumulated | d othe | er comprehei | nsive in | ncome | | | | | |
| g avai | realized ain on lable-for- securities | Deferred gain (loss) on derivatives under hedge accounting | | Foreign currency translation adjustments | | Defined accumu retirement othe benefit plans compreh | | Total umulated other prehensive ncome | Noncontrolling interests | | Total equity | |
| \$ | 62,614 | \$ | (18) | \$ | (20,190) | \$ | 28,941 | \$ | 71,347 | \$ | 738 | \$ 298,066 |
| | - | | - | | - | | - | | - | | - | (45,756) |
| | - | | - | | - | | - | | - | | - | (15) |
| | (960) | | 66 | | (1,718) | | (2,218) | | (1,394) | | 68 | (1,326) |
| \$ | 61,654 | \$ | 48 | \$ | (18,472) | \$ | 26,723 | \$ | 69,953 | \$ | 806 | \$ 250,969 |
| | | | | | | | | | | | | |

NIPPON SHARYO, LTD. and Consolidated Subsidiaries Consolidated Statement of Cash Flows Year Ended March 31, 2017

| ical Ended March 31, 2017 | | Millions of Yen | | | | Thousands of U.S. Dollars(Note 1) | | |
|--|---|-----------------|------|----------|----|--------------------------------------|--|--|
| | | 2017 | 2016 | | | 2017 | | |
| OPERATING ACTIVITIES: | | | | | | | | |
| Loss before income taxes | ¥ | (4,534) | ¥ | (10,254) | \$ | (40,485) | | |
| Adjustments for: | | | | | | | | |
| Income taxes-refund (paid) | | 423 | | (333) | | 3,777 | | |
| Depreciation | | 2,730 | | 2,888 | | 24,377 | | |
| Loss on impairment of property, plant and equipment | | 2 | | 50 | | 20 | | |
| (Gain) loss on sales and disposals of property, plant and equipment | | (623) | | 4 | | (5,561) | | |
| Gain on sales of investment securities | | (23) | | (2) | | (207) | | |
| Changes in assets and liabilities: | | | | | | | | |
| (Increase) decrease in trade notes and accounts receivable | | (10,685) | | 8,599 | | (95,404) | | |
| Decrease in inventories | | 9,064 | | 7,974 | | 80,930 | | |
| Increase in trade notes and accounts payable | | 659 | | 116 | | 5,885 | | |
| Increase in allowance for work in process on construction contracts | | 314 | | 108 | | 2,800 | | |
| Increase in provision for loss on orders received | | 3,638 | | 4,113 | | 32,479 | | |
| Decrease in provision for compensation for health damage from asbestos | 5 | (42) | | (15) | | (375) | | |
| Decrease in advances received | | (4,547) | | (13,215) | | (40,599) | | |
| Increase in liability for employees' retirement benefits | | 17 | | 13 | | 153 | | |
| Other-net | | 1,269 | | 2,288 | | 11,331 | | |
| Net cash (used in) provided by operating activities | | (2,338) | | 2,334 | | (20,879) | | |
| INVESTING ACTIVITIES: | | | | | | | | |
| Purchases of property, plant and equipment | | (1,077) | | (1,704) | | (9,620) | | |
| Proceeds from sales of property, plant and equipment | | 898 | | 86 | | 8,013 | | |
| Purchases of investment securities | | (4) | | (15) | | (32) | | |
| Proceeds from sales of investment securities | | 34 | | 2 | | 302 | | |
| Other-net | | (405) | | 14 | | (3,606) | | |
| Net cash used in investing activities | | (554) | | (1,617) | | (4,943) | | |
| FINANCING ACTIVITIES: | | | | | | | | |
| Net increase (decrease) in short-term borrowings | | 1,268 | | (9,618) | | 11,326 | | |
| Proceeds from long-term debt | | - | | 19,174 | | - | | |
| Dividends paid | | (0) | | (1) | | (4) | | |
| Other-net | | (93) | | (86) | | (829) | | |
| Net cash provided by financing activities | | 1,175 | | 9,469 | | 10,493 | | |
| FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS | | 183 | | (120) | | 1,635 | | |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS | | (1,534) | | 10,066 | | (13,694) | | |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | | 13,247 | | 3,181 | | 118,277 | | |
| CASH AND CASH EQUIVALENTS, END OF YEAR | ¥ | 11,713 | ¥ | 13,247 | \$ | 104,584 | | |

See notes to consolidated financial statements.

1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards (IFRS).

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2016 consolidated financial statements to conform to the classifications used in 2017.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which NIPPON SHARYO, LTD. (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ± 112 to \$1, the approximate rate of exchange at March 31, 2017. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Consolidation

The consolidated financial statements as of March 31, 2017, include the accounts of the Company and its significant subsidiaries (together, the "Group"). Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

Investment in associated companies are accounted for by the equity method. Investments in the remaining unconsolidated subsidiary and associated company are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material

unrealized profit included in assets resulting from transactions within the Group is also eliminated. The number of the consolidated subsidiaries, unconsolidated subsidiary, and associated companies for the years ended March 31, 2017 and 2016, was as follows:

| | 2017 | 2016 |
|---|------|------|
| Consolidated subsidiaries | 6 | 6 |
| Unconsolidated subsidiary stated at cost | 1 | 1 |
| Associated companies accounted for by the equity method | 3 | 3 |
| Associated company stated at cost | 1 | 1 |

The fiscal year-end of NIPPON SHARYO U.S.A., INC. and its subsidiaries, NIPPON SHARYO MANUFACTURING, LLC, and NIPPON SHARYO ENGINEERING & MARKETING, LLC is December 31 and their financial statements with the closest closing date prior to that of the Company are used for consolidation purposes. Necessary adjustments for significant transactions from January 1 to March 31 are made for consolidation purposes.

For the equity method associated companies that have a different fiscal year from that of the Company, the associated companies' financial statements with the closest closing date prior to that of the Company are used for consolidation purposes.

b. Unification of accounting policies applied to foreign subsidiaries for the consolidated financial statements

Under Accounting Standards Board of Japan ("ASBJ") Practical Issues Task Force ("PITF") No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements," the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should, in principle, be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either IFRS or generally accepted accounting principles in the United States of America (Financial Accounting Standards Board Accounting Standards Codification-"FASB ASC") tentatively may be used for the consolidation process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of research and development (R&D); and (d) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting.

c. Unification of accounting policies applied to associated companies for the equity method

ASBJ Statement No. 16, "Accounting Standard for Equity Method of Accounting for Investments," requires adjustments to be made to conform the associate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associate's financial statements are used in applying the equity method, unless it is impracticable to determine adjustments.

d. Business combinations

Business combinations are accounted for using the purchase method. Acquisition-related costs, such as advisory fees or professional fees, are accounted for as expenses in the periods in which the costs are incurred. If the initial accounting for a business combination is incomplete by the end of the reporting period in which the business combination occurs, an acquirer shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, which shall not exceed one year from the acquisition, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and that would have affected the measurement of the amounts recognized as of that date. Such adjustments shall be recognized as if the accounting for the business combination had been completed at the acquisition date. A parent's ownership interest in a subsidiary might change if the parent purchases or sells ownership interests in its subsidiary. The carrying amount of noncontrolling interest is adjusted to reflect the change in the parent's ownership interest in its subsidiary while the parent retains its controlling interest in its subsidiary. Any difference between the fair value of the consideration received or paid and the amount by which the noncontrolling interest is adjusted is accounted for as capital surplus as long as the parent retains control over its subsidiary.

e. Cash equivalents

Cash equivalents are short-term investments that are readily convertible into cash and exposed to insignificant risk of changes in value.

Cash equivalents include time deposits and Cash Management System ("CMS") funds due from Central Japan Railway Company ("CJR") group, all of which mature or become due within three months from the date of acquisition. CJR is the parent company of the Company.

f. Investment securities

Investment securities are classified and accounted for, depending on management's intent, as follows:

Available-for-sale securities are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

Nonmarketable available-for-sale securities are stated at

cost determined by the moving-average method. For otherthan-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

g. Derivatives and hedging activities

The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange and interest rates. Forward foreign currency contracts, currency swaps, and interest rate swaps are utilized by the Group to reduce foreign currency exchange and interest rate risks. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments and foreign currency transactions are classified and accounted for as follows: 1) all derivatives are recognized as either assets or liabilities and measured at fair value and gains and losses on derivative transactions are recognized in the consolidated statement of operations and 2) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains and losses on derivatives are deferred until maturity of the hedged transactions.

The forward foreign currency contracts are utilized to hedge foreign currency exposures in sales of merchandise and finished goods to overseas customers and procurement of raw materials from overseas suppliers. Trade receivables and payables denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting. The currency swaps are utilized to hedge foreign currency exposures in long-term debt. Long-term debt is translated at the contracted rates if the currency swaps qualify for hedge accounting.

The interest rate swaps, which qualify for hedge accounting and meet specific matching criteria, are not remeasured at market value, but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

h. Allowance for doubtful accounts

An allowance for doubtful accounts is provided for at the aggregate amount of estimated credit loss based on an individual analysis of certain doubtful or troubled receivables and a general reserve for other receivables is calculated based on the historical loss experience.

i. Inventories

Inventories are stated at the lower of cost, determined principally by the specific identification method for merchandise, finished goods and work in process and by the moving-average method for semi-finished goods, raw materials, and supplies, or net selling value, which is defined as the selling price, less additional estimated manufacturing costs and estimated direct selling expenses. The replacement cost may be used in place of the net selling value, if appropriate. Write-downs of inventories in the amounts of $\frac{1}{3}$,684 million ($\frac{32}{889}$ thousand) and $\frac{1}{3}$,427 million for the years ended March 31, 2017 and 2016, respectively, were included in cost of sales.

j. Property, plant and equipment

Property, plant and equipment, including significant renewals and additions, are stated at cost and are depreciated principally by the straight-line method for buildings and building improvements and structures acquired on or after April 1, 2016, and by the decliningbalance method for other property at rates based on the estimated useful lives of the assets.

Depreciation of leased assets relating to financial lease transactions without transfer of ownership is computed by the straight-line method over the leased period.

The range of useful lives is principally from 10 to 60 years for buildings and structures and from six to 17 years for machinery and equipment.

Pursuant to an amendment to the Corporate Tax Act, the Group adopted ASBJ PITF Force No. 32 "Practical Solution on a change in depreciation method due to Tax Reform 2016" and changed the depreciation method for building improvements and structures acquired on or after April 1, 2016 from the declining-balance method to the straight-line method.

The effect of this change on profit/loss for the fiscal year ended March 31, 2017 is immaterial.

k. Long-lived assets

The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate that the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling value at disposition.

l. Intangible assets

Intangible assets that are included in other assets are amortized by the straight-line method. Software costs are amortized over five years.

m. Allowance for work in process on construction contracts

An allowance for work in process on construction contracts is provided based on an estimate of the total loss in respect to construction projects on which eventual losses are deemed inevitable and the amounts of the loss can be reasonably estimated. Provisions for work in process on construction contracts in the amounts of ¥314 million (\$2,800 thousand) and ¥108 million for the years ended March 31, 2017 and 2016, respectively, were included in cost of sales.

n. Provision for loss on orders received

A provision for loss on orders received, except for construction contracts, is recorded based on an estimate of the total loss in respect to contracts on which eventual losses are deemed inevitable and the amounts of the loss can be reasonably estimated.

With regard to the order received amounting to $\frac{1}{3}38,661$ million ($\frac{3}{3}45,184$ thousand) for a large railway rolling stock project, a loss of $\frac{1}{2}2,777$ million ($\frac{2}{3}203,363$ thousand) was reasonably estimated as of March 31, 2017, of which an amount of $\frac{1}{2}10,404$ million ($\frac{9}{2},893$ thousand) was recognized as a provision for loss on orders received after offsetting with the inventories associated with the respective project in the amount of $\frac{1}{2}12,373$ million ($\frac{1}{2}10,470$ thousand). Technological problems to respond to design changes caused the difficulty in the scheduled execution of the project. Depending on the result of the current discussion with the customer about the direction of the future project execution, the amount of loss could vary.

o. Retirement and pension plans

The Company has a lump-sum retirement benefit plan, a defined contribution pension plan and a defined benefit pension plan. The Company's domestic consolidated subsidiaries have similar retirement benefit plans.

Liabilities for employees' retirement benefits are calculated based on the projected benefit obligations and plan assets at the consolidated balance sheet date. The projected benefit obligations are attributed to periods on a benefit formula basis. Prior service costs are amortized on a straight-line basis over 15 years, which is within the average remaining service period. Actuarial gains and losses are amortized on a straight-line basis mainly over 15 years, which is within the average remaining service period in the following the fiscal year.

p. Allowance for Polychlorinated Biphenyl (PCB) disposal expenses

An allowance for PCB disposal expenses has been provided based on the published estimated disposal fee schedule issued by the Japan Environmental Safety Corporation.

q. Provision for compensation for health damage from asbestos A provision for compensation for health damage from asbestos has been recorded based on the estimated compensation amount for former employees who suffered health damage from asbestos.

r. Income taxes

The provision for income taxes is computed based on the pretax income included in the consolidated statement of operations. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax rates to the temporary differences.

The Company applied ASBJ Guidance No. 26, "Guidance

on Recoverability of Deferred Tax Assets," effective April 1, 2016. There was no impact from this for the year ended March 31, 2017.

s. Foreign currency transactions

All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the consolidated balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of operations to the extent that they are not hedged by forward exchange contracts.

t. Foreign currency financial statements

The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the consolidated balance sheet date, except for equity, which is translated at the historical rate. Revenue and expense accounts of consolidated foreign subsidiaries are translated into yen at the average exchange rate. Differences arising from such translation are shown as foreign currency translation adjustments under accumulated other comprehensive income in a separate component of equity.

u. R&D expenses

Expenses related to R&D activities are charged to income as incurred. R&D expenses amounted to \$1,579 million (\$14,094 thousand) and \$1,440 million for the years ended March 31, 2017 and 2016, respectively, and are included in general and administrative expenses and manufacturing costs in the accompanying consolidated statement of operations.

v. Per share information

Basic net loss per share is computed by dividing net loss attributable to common shareholders by the weightedaverage number of shares of common stock outstanding during the respective year. Weighted-average number of shares of common stock for the years ended March 31, 2017 and 2016, were 144,351 thousand shares and 144,357 thousand shares, respectively. Diluted net loss per share for the years ended March 31, 2017 and 2016, was not applicable because the Company had no dilutive common shares. Cash dividends per share presented in the accompanying consolidated statement of operations are dividends applicable to the respective years, including dividends to be paid after the end of the year.

w. Construction contracts

Construction revenue and construction costs are recognized by the percentage-of-completion method if the outcome of a construction contract can be estimated reliably. When total construction revenue, total construction costs and the stage of completion of the contract at the consolidated balance sheet date can be reliably measured, the outcome of a construction contract is deemed to be estimated reliably. If the outcome of a construction contract cannot be reliably estimated, the completed-contract method should be applied. When it is probable that the total construction costs will exceed total construction revenue, an estimated loss on the contract should be immediately recognized by providing for a loss on such construction contracts.

x. Accounting changes and error corrections

Under ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections" and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections," accounting treatments are required as follows: (1) Changes in Accounting Policies—When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively, unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions. (2) Changes in Presentation-When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation. (3) Changes in Accounting Estimates—A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods. (4) Corrections of Prior-Period Errors-When an error in prior-period consolidated financial statements is discovered, those statements are restated.

3. NOTES AND ACCOUNTS RECEIVABLE

| | | Million | ousands of S. Dollars | | |
|---|-----|-------------|--------------------------|--------|---------------|
| | | 2017 | | 2016 | 2017 |
| Trade notes receivable | ¥ | 7,057 | ¥ | 3,789 | \$ 63,011 |
| - Unconsolidated subsidiary and associated companies | 5 | 154 | | 134 | 1,376 |
| Trade accounts receivable | | 18,445 | | 13,801 | 164,692 |
| - CJR, unconsolidated subsidiary and associated companies | 5 | 5,634 2,857 | | 2,857 | 50,301 |
| Other | | 76 | | 641 | 675 |
| Less allowance for doubtful accounts | (5) | | | (2) | (45) |
| Total | ¥ | 31,361 | ¥ | 21,220 | \$ 280,010 |

Notes and accounts receivable as of March 31, 2017 and 2016, consisted of the following:

Note: Allowance for doubtful accounts was not recognized for accounts receivable-other, which was included in Other above.

-

4. INVENTORIES

Inventories as of March 31, 2017 and 2016, consisted of the following:

| Millions of Yen | | | | | ousands of S. Dollars |
|-----------------|--------|---|---|---|--|
| 2017 | | | 2016 | | 2017 |
| ¥ | 161 | ¥ | 93 | \$ | 1,429 |
| | 1,645 | | 1,312 | | 14,691 |
| | 26,288 | | 36,166 | | 234,717 |
| | 2,003 | | 2,734 | | 17,883 |
| ¥ | 30,097 | ¥ | 40,305 | \$ | 268,720 |
| | ¥ | 2017 ¥ 161 1,645 26,288 2,003 | 2017 ¥ 161 ¥ 1,645 26,288 2,003 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ |

Work in process and allowance for work in process on construction contracts are presented in the gross amount in the consolidated balance sheet. At March 31, 2017 and 2016, allowance for work in process on construction contracts of \$2 million (\$15 thousand) and \$2 million, respectively, was provided and included in work in process and semi-finished goods above.

5. INVESTMENT SECURITIES

Investment securities as of March 31, 2017 and 2016, consisted of the following:

| | | Million | s of Ye | n | | ousands of S. Dollars |
|-------------------|------|----------|---------|--------|------|--------------------------|
| | 2017 | | 2016 | | 2017 | |
| Equity securities | ¥ | ¥ 16,765 | | 16,975 | \$ | 149,689 |
| Total | ¥ | ¥ 16,765 | | 16,975 | \$ | 149,689 |

The costs and aggregate fair values of investment securities as of March 31, 2017 and 2016, were as follows:

| | | <u>Millions of Yen</u> 2017 | | | | | | | | |
|--|--|--------------------------------|---|-------|---|---|---|--------|--|--|
| | Cost Gross unrealized Gross unrealized Fair and gains losses carrying value | | | | | | | | | |
| Securities classified as available-for-sale: | | | | | | | | | | |
| Equity securities | ¥ | 6,056 | ¥ | 9,833 | ¥ | - | ¥ | 15,889 | | |
| Total | ¥ | 6,056 | ¥ | 9,833 | ¥ | - | ¥ | 15,889 | | |

| | Millions of Yen 2016 | | | | | | | | |
|--|--|----------------|--------|-----------------------------|--------|--------------|-----------------------|-----------------------|--|
| | Gross unrealized Gross unrealized Fair | | | | | | air and ying value | | |
| Securities classified as available-for-sale: Equity securities Total | ¥ ¥ | 6,063 6,063 | ¥ ¥ | 10,042 10,042 | ¥ ¥ | (14) (14) | ¥ | 16,091 16,091 | |
| | | | Т | housands o | | llars | | | |
| | | Cost | Gross | 20 s unrealized gains | | | | air and ying value | |
| Securities classified as available-for-sale: | | | | | | | | | |
| Equity securities | \$ | 54,071 | \$ | 87,798 | \$ | - | \$ | 141,869 | |
| Total | \$ | 54,071 | \$ | 87,798 | \$ | - | \$ | 141,869 | |

The information of available-for-sale securities which were sold for the years ended March 31, 2017 and 2016, was as follows:

| | Millions of Yen 2017 Proceeds Realized gains Realized | | | | | | |
|---------------------|---|------|---------|-------------------------|----------|---------|--|
| Available-for-sale: | | | | | | | |
| Equity securities | ¥ | 34 | ¥ | 23 | ¥ | - | |
| Total | ¥ | 34 | ¥ | 23 | ¥ | - | |
| | | | - | s of Yen | | | |
| | Proc | eeds | Realize | ed gains | Realized | llosses | |
| Available-for-sale: | | | | | | | |
| Equity securities | ¥ | 2 | ¥ | 2 | ¥ | - | |
| Total | ¥ | 2 | ¥ | 2 | ¥ | | |
| | | Tho | | <u>f U.S. Do</u>)17 | llars | | |
| | Proc | eeds | | ed gains | Realized | llosses | |
| Available-for-sale: | | | | | | | |
| Equity securities | \$ | 302 | \$ | 207 | \$ | - | |
| Total | \$ | 302 | \$ | 207 | \$ | - | |

No impairment losses were recognized on available-for-sale equity securities for the years ended March 31, 2017 and 2016.

6. NOTES AND ACCOUNTS PAYABLE

Notes and accounts payable as of March 31, 2017 and 2016, consisted of the following:

| U.S | S. Dollars |
|-----|------------|
| | 2017 |
| \$ | 13,695 |
| | 90,994 |
| | 211 |
| | 83,606 |
| | 241 |
| | 16,640 |
| \$ | 205,387 |
| | \$ |

7. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings as of March 31, 2017 and 2016, consisted of the following:

| | Millions of Yen | | | | | usands of . Dollars |
|--|-----------------|-------|------|-----|----|------------------------|
| | 2017 | | 2016 | | | 2017 |
| CMS with average interest rate of 0.43% | ¥ | 1,595 | | - | \$ | 14,241 |
| Unsecured bank loans with average interest rate of 0.59% | | - | ¥ | 362 | | - |
| Total | ¥ 1,595 | | ¥ | 362 | \$ | 14,241 |

Long-term debt as of March 31, 2017 and 2016, consisted of the following:

| | Millions of Yen | | | | | ousands of S. Dollars |
|--|-----------------|---------|------|--------|----|--------------------------|
| | 2017 | | 2016 | | | 2017 |
| Secured bank loans due in 2022 with average interest rate of 0.72% | ¥ | 24,174 | | - | \$ | 215,836 |
| Unsecured bank loans due in 2022 with average interest rate of 0.71% | | - | ¥ | 24,174 | | - |
| Less current portion | | (5,000) | | - | | (44,643) |
| Total | ¥ | 19,174 | ¥ | 24,174 | \$ | 171,193 |

The aggregate annual maturities of long-term debt as of March 31, 2017, were as follows:

| Years ending March 31 | ars ending March 31 Millions of Yen | | Thousands of U.S. Doll | | | |
|-----------------------|-------------------------------------|---------|------------------------|---------|--|--|
| 2018 | ¥ | ¥ 5,000 | | 44,643 | | |
| 2019 | | - | | - | | |
| 2020 | | - | | - | | |
| 2021 | | - | | - | | |
| 2022 | | - | | - | | |
| 2023 and thereafter | | 19,174 | | 171,193 | | |
| Total | ¥ | 24,174 | \$ | 215,836 | | |
| | | | | | | |

Note: Subsequent to March 31, 2017, the long-term debt was early redeemed in full prior to maturity. Please Refer to Note 19 "Subsequent Events."

Long-term debt including current portion in the amount of \$21,674 million (\$193,515 thousand) is subject to the following financial covenants.

- In the consolidated balance sheet as of the end of each fiscal year, the borrower shall maintain net assets of not less than 70% of the net assets reported in the consolidated balance sheet as of March 31, 2016 or as of the most recent fiscal year-end, whichever is higher.
- •The borrower shall not report loss before taxes and certain items for two consecutive fiscal years in the consolidated statement of operations for the years ending March 31, 2017 and thereafter.

After March 31, 2017, such a debt was not subject to financial covenants as the long-term debt above was early redeemed in full. Please refer to Note 19 "Subsequent Events."

8. RETIREMENT AND PENSION PLANS

Employees who terminate their service with the Company and its domestic consolidated subsidiaries are entitled to retirement benefits generally determined by reference to the basic rate of pay at the time of termination, length of service and conditions under which the termination occurs. The Company has a lump-sum retirement benefit plan, a defined contribution pension plan and a defined benefit pension plan, which are assumed to cover retirement benefits for employees who have retired voluntarily. The Company contributed certain assets to the employee retirement benefit trust. The Company's domestic consolidated subsidiaries have similar retirement benefit plans.

(1) Defined benefit plans

(a) The changes in defined benefit obligation for the years ended March 31, 2017 and 2016, were as follows:

| | Millions of Yen | | | | | Thousands of U.S. Dollars | | |
|------------------------------|-----------------|--------|---|--------|----|---------------------------|--|--|
| | | 2017 | | 2016 | | 2017 | | |
| Balance at beginning of year | ¥ | 13,807 | ¥ | 14,011 | \$ | 123,275 | | |
| Current service cost | | 721 | | 738 | | 6,440 | | |
| Interest cost | | 122 | | 124 | | 1,090 | | |
| Actuarial gains | | (240) | | (150) | | (2, 140) | | |
| Benefits paid | | (964) | | (916) | | (8,617) | | |
| Balance at end of year | ¥ | 13,446 | ¥ | 13,807 | \$ | 120,048 | | |

(b) The changes in plan assets for the years ended March 31, 2017 and 2016, were as follows:

| | Millions of Yen | | | | | ousands of S. Dollars |
|--------------------------------|-----------------|--------|---|----------|----|-----------------------|
| | | 2017 | | 2016 | | 2017 |
| Balance at beginning of year | ¥ | 17,547 | ¥ | 19,677 | \$ | 156,668 |
| Expected return on plan assets | | 227 | | 230 | | 2,025 |
| Actuarial losses | | (375) | | (2, 127) | | (3,352) |
| Contribution from the employer | | 387 | | 316 | | 3,462 |
| Benefits paid | | (517) | | (549) | | (4,616) |
| Balance at end of year | ¥ | 17,269 | ¥ | 17,547 | \$ | 154,187 |
| | | | | | | |

(c) Reconciliation between the liability (asset) recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of March 31, 2017 and 2016, was as follows:

| | Millions of Yen | | | | Thousands of U.S. Dollars | | |
|---|-----------------|----------|---|----------|---------------------------|-----------|--|
| | | 2017 | | 2016 | | 2017 | |
| Funded defined benefit obligation | ¥ | 13,187 | ¥ | 13,565 | \$ | 117,738 | |
| Plan assets | | (17,269) | | (17,547) | | (154,187) | |
| Total | | (4,082) | | (3,982) | | (36,449) | |
| Unfunded defined benefit obligation | | 259 | | 242 | | 2,310 | |
| Net asset arising from defined benefit obligation | ¥ | (3,823) | ¥ | (3,740) | \$ | (34,139) | |
| Asset for employees' retirement benefits | ¥ | (4,082) | ¥ | (3,982) | \$ | (36,449) | |
| Liability for employees' retirement benefits | | 259 | | 242 | | 2,310 | |
| Net asset arising from defined benefit obligation | ¥ | (3,823) | ¥ | (3,740) | \$ | (34,139) | |

(d) The components of net periodic benefit costs for the years ended March 31, 2017 and 2016, were as follows:

| | Millions of Yen | | | | ousands of S. Dollars |
|------------------------------------|-----------------|-------|---|-------|--------------------------|
| | 2017 | | 2 | 2016 | 2017 |
| Service cost (Note) | ¥ | 726 | ¥ | 742 | \$ 6,481 |
| Interest cost | | 122 | | 124 | 1,090 |
| Expected return on plan assets | | (227) | | (230) | (2,025) |
| Recognized actuarial gains | | (216) | | (279) | (1,927) |
| Amortization of prior service cost | | (4) | | (4) | (39) |
| Net periodic benefit costs | ¥ | 401 | ¥ | 353 | \$ 3,580 |

Note: Retirement benefit costs of the consolidated subsidiaries applying the simplified method are included in service cost.

(e) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2017 and 2016

| | Millions of Yen | | | | isands of Dollars |
|--------------------|-----------------|-----|---|-------|----------------------|
| | 2017 | | | 2016 | 2017 |
| Prior service cost | ¥ | 4 | ¥ | 4 | \$ 39 |
| Actuarial losses | | 352 | | 2,256 | 3,139 |
| Total | ¥ 356 | | ¥ | 2,260 | \$ 3,178 |

(f) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of March 31, 2017 and 2016

| | Millions of Yen | | | | | Thousands of U.S. Dollars | | |
|---------------------------------|-----------------|---------|---|---------|----|---------------------------|--|--|
| | 2017 | | | 2016 | | 2017 | | |
| Unrecognized prior service cost | ¥ | (35) | ¥ | (39) | \$ | (313) | | |
| Unrecognized actuarial gains | | (4,253) | | (4,605) | | (37,972) | | |
| Total | ¥ | (4,288) | ¥ | (4,644) | \$ | (38,285) | | |
| (g) Plan assets | | | | | | | | |

(i) Components of plan assets Plan assets consisted of the following:

| | 2017 | 2016 |
|--------------------|------|------|
| Debt investments | 13% | 12% |
| Equity investments | 78% | 83% |
| Cash and deposits | 3% | 2% |
| Other | 6% | 3% |
| Total | 100% | 100% |

Note: The employees' retirement benefit trusts for the contributory pension plans accounted for 17% and 18% of total plan assets for the years ended March 31, 2017 and 2016, respectively.

(ii)Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the current and future asset portfolio and the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

(h) Assumptions used for the years ended March 31, 2017 and 2016, were set forth as follows:

| | 2017 | 2016 |
|--|------|------|
| Discount rate | 0.9% | 0.9% |
| Expected rate of return on plan assets | 2.0% | 2.0% |

(2) Defined contribution plans

The required contribution of the Company and its consolidated subsidiaries amounted to \$128 million (\$1,147 thousand) and \$124 million for the years ended March 31, 2017 and 2016, respectively.

9. ASSETS PLEDGED AS COLLATERAL

(1) Assets pledged as collateral for long-term debt (including current portion) in the amount of $\pm 24,174$ million (\$215,836 thousand) and none as of March 31, 2017 and 2016, respectively, were as follows:

| | Millions of Yen | | | | | S. Dollars |
|---|-----------------|----------|--------|-----|----|------------|
| | 2017 | | 7 2016 | | | 2017 |
| Land | ¥ | 11,975 | ¥ | - | \$ | 106,923 |
| (thereof: factory foundation mortgages) | | (11,975) | | (-) | | (106,923) |
| Buildings and structures | | 3,915 | | - | | 34,951 |
| (thereof: factory foundation mortgages) | | (3,915) | | (-) | | (34,951) |
| Investment securities | | 11,740 | | - | | 104,826 |
| (thereof: factory foundation mortgages) | | (-) | | (-) | | (-) |
| Total | ¥ | 27,630 | ¥ | - | \$ | 246,700 |
| (thereof: factory foundation mortgages) | | (15,890) | | (-) | | (141,874) |

Note: After March 31, 2017, the above collateral was released as the respective long-term debt was early redeemed in full. Please refer to Note 19 "Subsequent Events."

(2) Other assets pledged as collateral as of March 31, 2017 and 2016, were as follows:

| | Millions of Yen | | | | | sands of Dollars |
|--|-----------------|----|------|----|----|---------------------|
| | 2017 | | 2016 | | 2 | 2017 |
| Other current assets (Note 1) | ¥ | 58 | ¥ | 60 | \$ | 520 |
| Other assets under Investments and Other Assets (Note 2) | | 10 | | 10 | | 89 |
| Total | ¥ | 68 | ¥ | 70 | \$ | 609 |

Notes 1: Deposit required by insurance contracts

2: Guarantee deposit required by the Building Lots and Buildings Transaction Business Law

10. CONTINGENT LIABILITIES

In some cases, the Company sells its construction equipment products through leasing companies. Some of these leasing companies request that the Company enter into lease credit guarantee contracts. Under these contracts, if the lease credits are unrecoverable from users of the Company's construction equipment products, the Company guarantees payment of the amount defined by the contract to the leasing companies. Such guarantees as of March 31, 2017 and 2016, amounted to \$512 million (\$4,569 thousand) and \$657 million, respectively.

11. LEASE TRANSACTIONS

The Group uses certain machinery and equipment under finance lease contracts.

All finance lease transactions are accounted for in a manner similar to ordinary sale or purchase transactions.

The aggregate annual maturities of lease obligations as of March 31, 2017, were as follows:

| Years ending March 31 | Millio | ons of Yen | | usands of . Dollars |
|-----------------------|--------|------------|----|------------------------|
| 2018 | ¥ | ¥ 825 | | 7,366 |
| 2019 | | 612 | | 5,464 |
| 2020 | | 383 | | 3,420 |
| 2021 | | 348 | | 3,106 |
| 2022 | | 402 | | 3,590 |
| 2023 and thereafter | | 19 | | 174 |
| Total | ¥ | 2,589 | \$ | 23,120 |

A consolidated subsidiary subleases machinery.

Investments in leases and lease obligations, which include an interest portion, resulting from sublease transactions as of March 31, 2017 and 2016, were as follows:

| | | Thousands of U.S. Dollars | | | | |
|------------------------|---|---------------------------|----------|-----|---------------------------|-------|
| | 2 | 017 | 2 | 016 | 2017 | |
| Investments in leases: | | | | | | |
| Due within one year | ¥ | 170 | ¥ | 190 | \$ | 1,511 |
| Due after one year | | 337 | | 367 | | 3,012 |
| Total | ¥ | 507 | ¥ | 557 | \$ | 4,523 |
| | | Million | s of Yen | | Thousands of U.S. Dollars | |
| | 2 | 017 | 2 | 016 | | 2017 |
| Lease obligations: | | | | | | |
| Due within one year | ¥ | 177 | ¥ | 198 | \$ | 1,583 |
| Due after one year | | 380 | | 402 | | 3,390 |
| Total | ¥ | 557 | ¥ | 600 | \$ | 4,973 |
| | | | | | | |

12. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

(1) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. However, the Company cannot do so because it does not meet all the above criteria.

The Companies Act permits companies to distribute dividends-in-kind (noncash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than $\frac{3}{3}$ million.

(2) Increases/decreases and transfer of common stock, reserve and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends, until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

(3) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by a specific formula. Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

13. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 30.5% and 32.6% for the years ended March 31, 2017 and 2016, respectively.

The tax effects of significant temporary differences and tax loss carryforwards that resulted in deferred tax assets and liabilities as of March 31, 2017 and 2016, were as follows:

| | | Millions | en | Thousands of U.S. Dollars | | |
|--|---|----------|----|---------------------------|------|-----------|
| | | 2017 | | 2016 | 2017 | |
| Deferred tax assets: | | | | | | |
| Loss on write-downs of inventories | ¥ | 5,492 | ¥ | 4,790 | \$ | 49,032 |
| Tax loss carryforwards | | 4,918 | | 4,834 | | 43,912 |
| Liability for employees' retirement benefits | | 2,535 | | 2,535 | | 22,636 |
| Provision for loss on orders received | | 2,029 | | 102 | | 18,112 |
| Loss on impairment of fixed assets | | 1,748 | | 1,930 | | 15,605 |
| Accrued bonuses to employees | | 452 | | 454 | | 4,033 |
| Other | | 3,717 | | 3,061 | | 33,199 |
| | | 20,891 | | 17,706 | | 186,529 |
| Less valuation allowance | | (20,730) | | (17,509) | | (185,091) |
| Total | | 161 | | 197 | | 1,438 |
| Deferred tax liabilities: | | | | | | |
| Unrealized gain on available-for-sale securities | | (2,955) | | (3,031) | | (26,384) |
| Revaluation of property | | (2,059) | | (2,059) | | (18,387) |
| Deferred gain on sales of property | | (1, 201) | | (1,213) | | (10,723) |
| Other | | (2,483) | | (2,485) | | (22,171) |
| Total | | (8,698) | | (8,788) | | (77,665) |
| Net deferred tax liabilities | ¥ | (8,537) | ¥ | (8,591) | \$ | (76,227) |

Deferred tax assets and liabilities as of March 31, 2017 and 2016, were recorded as follows:

| | Millions of Yen | | | | | Thousands of U.S. Dollars | |
|---------------------------------|-----------------|---------|---|---------|----|---------------------------|--|
| | 20 | 2017 | | 2016 | | 2017 | |
| Deferred tax assets: | | | | | | | |
| Current | ¥ | 60 | ¥ | 80 | \$ | 536 | |
| Noncurrent | | 86 | | 91 | | 768 | |
| Deferred tax liabilities: | | | | | | | |
| Other under Current Liabilities | | (3) | | (16) | | (29) | |
| Noncurrent | | (8,680) | | (8,746) | | (77,502) | |
| Net deferred tax liabilities | ¥ | (8,537) | ¥ | (8,591) | \$ | (76,227) | |

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of operations for the year ended March 31, 2017, with the corresponding figures for 2016, is as follows:

| , | 2017 | 2016 |
|--|----------|----------|
| Normal effective statutory tax rate | 30.5 % | 32.6 % |
| Increase (decrease) due to: | | |
| Expenses not deductible for income tax purposes | (16.4) | (31.1) |
| Tax-exempt income | 0.5 | 0.2 |
| Changes in valuation allowance | (69.4) | (94.3) |
| Per capita inhabitant tax | (0.8) | (0.3) |
| Transfer price adjustments on consolidation | 35.2 | 30.8 |
| Lower income tax rates applicable to income in certain foreign countries | 3.5 | 1.7 |
| Effect of changes in tax rate | - | 2.2 |
| Other | 4.1 | 1.0 |
| Actual effective income tax rate | (12.8) % | (57.2) % |

14. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

(1) Group policy for financial instruments

The Group finances capital investments and necessary funds mainly internally, with bank loans and with CMS provided by a consolidated subsidiary of CJR. The Company also operates funds by utilizing CMS. Derivative transactions are used, not for speculative purposes, but to manage exposure to financial risks as described in (2) below.

(2) Nature and extent of risks arising from financial instruments

Receivables, such as notes and accounts receivable, are exposed to customer credit risk.

Although receivables in foreign currencies are exposed to the risk of fluctuation in foreign currency exchange rates, the position, net of payables in foreign currencies, is hedged by using forward foreign currency contracts. Investment securities, mainly equity instruments of customers and suppliers of the Group, are exposed to the risk of market price fluctuations.

Payment terms of payables, such as trade notes and trade accounts, are less than one year. Although payables in foreign currencies are exposed to the risk of fluctuation in foreign currency exchange rates, the position, net of receivables in foreign currencies, is hedged by using forward foreign currency contracts.

Short-term borrowings are mainly used for financing operating capital and long-term debt and lease obligations are primarily used for financing capital investments. Although a part of long-term debt is exposed to market risks from changes in variable interest rates, those risks are mitigated by using derivatives of currency swaps and interest rate swaps.

Derivatives mainly include forward foreign currency contracts, which are used to manage exposure to risks associated with fluctuations in foreign currency exchange rates related to receivables and payables denominated in foreign currencies and forecasted transactions denominated in foreign currencies, and currency swaps and interest rate swaps, which are used to manage exposure to exchange fluctuations and interest rate fluctuations on long-term debt. Please see Note 15 for more information about derivatives.

(3) Risk management for financial instruments

Credit risk management

Credit risk is the risk of economic loss arising from a counterparty's failure to repay or service debt according to the contractual terms. The Group manages its credit risk from receivables by monitoring financial position, payment terms and balances of customers to identify default risk of customers at an early stage.

Market risk management (foreign exchange risk and interest rate risk)

Foreign currency trade receivables and payables are exposed to market risk resulting from fluctuations in foreign currency exchange rates. Such foreign exchange risk is hedged principally by forward foreign currency contracts. In addition, when foreign currency trade receivables and payables are expected from forecasted transactions, forward foreign currency contracts may be used.

Currency swaps and interest rate swaps are used to manage exposure to market risks from changes in foreign currency exchange rates and the interest rates of long-term debt.

Investment securities are managed by monitoring the market values and the financial position of issuers on a regular basis.

Liquidity risk management

The Group establishes or updates its cash management plan according to the monthly cash management plan from each subsidiary in order to monitor its liquidity risk associated with operating payables and short-term borrowings and long-term debt.

(4) Fair values of financial instruments

Fair values of financial instruments are based on quoted prices in active markets. If quoted prices are not available, other rational valuation techniques are used instead. Please see Note 15 for the details of the fair value of derivatives.

(a) Fair value of financial instruments

| | Millions of Yen | | | | | | | |
|--|-----------------|--------|---|----------|------------------------|-------|--|--|
| | | | | 2017 | | | | |
| | Carrying amount | | | ir value | Unrealized gain (loss) | | | |
| Cash and cash equivalents | ¥ | 11,713 | ¥ | 11,713 | | - | | |
| Notes and accounts receivable | | 31,361 | | 31,361 | | - | | |
| Investment securities | | 15,889 | | 15,889 | | - | | |
| Total | ¥ | 58,963 | ¥ | 58,963 | | - | | |
| Notes and accounts payable | ¥ | 23,003 | ¥ | 23,003 | | - | | |
| Short-term borrowings | | 1,595 | | 1,595 | | - | | |
| Income taxes payable | | 565 | | 565 | | - | | |
| Long-term debt, including current portion | | 24,174 | | 24,565 | ¥ | (391) | | |
| Lease obligations, including current portion | | 2,589 | | 2,572 | | 17 | | |
| Total | ¥ | 51,926 | ¥ | 52,300 | ¥ | (374) | | |

| | Millions of Yen | | | | | | |
|--|-----------------|------------|----|----------|--------|------------------|--|
| | | | | 2016 | | | |
| | Carry | ing amount | Fa | ir value | Unreal | ized gain (loss) | |
| Cash and cash equivalents | ¥ | 13,247 | ¥ | 13,247 | | - | |
| Notes and accounts receivable | | 21,220 | | 21,220 | | - | |
| Investment securities | | 16,091 | | 16,091 | | - | |
| Total | ¥ | 50,558 | ¥ | 50,558 | | - | |
| | | | | | | | |
| Notes and accounts payable | ¥ | 22,473 | ¥ | 22,473 | | - | |
| Short-term borrowings | | 362 | | 362 | | - | |
| Income taxes payable | | 50 | | 50 | | - | |
| Long-term debt, including current portion | | 24,174 | | 24,796 | ¥ | (622) | |
| Lease obligations, including current portion | | 2,370 | | 2,365 | | 5 | |
| Total | ¥ | 49,429 | ¥ | 50,046 | ¥ | (617) | |
| | | | | | | | |

| | Thousands of U.S. Dollars | | | | | | | |
|--|---------------------------|-------------|----|-----------|---------|-----------------|--|--|
| | 2017 | | | | | 1 (1) | | |
| | Carry | ving amount | Fa | air value | Unreali | zed gain (loss) | | |
| Cash and cash equivalents | \$ | 104,584 | \$ | 104,584 | | - | | |
| Notes and accounts receivable | | 280,010 | | 280,010 | | - | | |
| Investment securities | | 141,869 | | 141,869 | | - | | |
| Total | \$ | 526,463 | \$ | 526,463 | | - | | |
| Notes and accounts payable | \$ | 205,387 | \$ | 205,387 | | | | |
| 1 2 | φ | , | φ | , | | - | | |
| Short-term borrowings | | 14,241 | | 14,241 | | - | | |
| Income taxes payable | | 5,045 | | 5,045 | | - | | |
| Long-term debt, including current portion | | 215,836 | | 219,324 | \$ | (3,488) | | |
| Lease obligations, including current portion | | 23,120 | | 22,969 | | 151 | | |
| Total | \$ | 463,629 | \$ | 466,966 | \$ | (3,337) | | |

Assets

Cash and cash equivalents, and notes and accounts receivable

The carrying values of cash and cash equivalents, and notes and accounts receivable approximate fair value because of their short maturities.

Investment securities

The fair values of investment securities are measured at the quoted market prices of the stock exchange. The information on the fair value of investment securities by classification is included in Note 5.

Liabilities

Notes and accounts payable, short-term borrowings and income taxes payable

The carrying values of notes and accounts payable, short-term borrowings, and income taxes payable approximate fair value since they are scheduled to be settled in a short period of time.

Long-term debt and lease obligations

The fair values of long-term debt (including current portion) and lease obligations are measured at the present value of the total of the principal and interest discounted by the interest rate applied to new loans.

Derivative transactions

Information on the fair value of derivatives is included in Note 15.

(b) Carrying amount of financial instruments whose fair value cannot be reliably determined

| | | Million | s of Yer | 1 | Thousands of U.S. Dollars | |
|--|------|---------|----------|-------|---------------------------|--------|
| | 2017 | | 2016 | | 2017 | |
| Unlisted securities | ¥ | 876 | ¥ | 884 | \$ | 7,820 |
| Investments in an unconsolidated subsidiary and associated companies | | 1,661 | | 1,511 | | 14,831 |

(5) Maturity analysis for financial assets and securities with contractual maturities

| | Millions of Yen | | | | | | | |
|-------------------------------|-----------------|-----------------------|------|----------------------------------|-----------------|-------------------------------|-----------------------|--|
| | | | | 20 | 17 | | | |
| | | e in one r or less | year | after one through ye years | years t | fter five through years | Due after 10 years | |
| Cash and cash equivalents | ¥ | 11,713 | | - | | - | - | |
| Notes and accounts receivable | | 31,110 | ¥ | 240 | ¥ | 11 | - | |
| Total | ¥ | 42,823 | ¥ | 240 | ¥ | 11 | - | |
| | | | Т | housands of 20 | f U.S. Do 17 | ollars | | |
| | | e in one r or less | year | after one through ye years | years t | fter five through years | Due after 10 years | |
| Cash and cash equivalents | \$ | 104,584 | | - | | - | - | |
| Notes and accounts receivable | | 277,766 | \$ | 2,145 | \$ | 99 | - | |
| Total | \$ | 382,350 | \$ | 2,145 | \$ | 99 | - | |

Please see Note 7 for annual maturities of long-term debt and Note 11 for obligations under finance leases.

15. DERIVATIVE TRANSACTIONS

The Group enters into forward foreign currency contracts to hedge foreign exchange risk associated with certain assets and liabilities denominated in foreign currencies. The Group also enters into currency and interest rate swap contracts to manage its foreign currency and interest rate exposures on long-term debt.

All derivative transactions are entered into to hedge interest and foreign currency exposures incorporated within its business. Accordingly, market risk in these derivatives is basically offset by opposite movements in the value of hedged assets or liabilities.

Derivative transactions entered into by the Group have been made in accordance with internal policies which regulate the authorization and credit limit amount.

Derivative transactions to which hedge accounting is applied for the years ended March 31, 2017 and 2016, were as follows:

| | | | 2017 | Million | s of Yen | 2016 | |
|---|---------------------|---------------------------|---|---------------|--------------------|---|---------------|
| | Hedged item | Contract amount | Contract amount due after one year | Fair value | Contract amount | Contract amount due after one year | Fair value |
| Currency: Forward foreign currency contracts Buying | | | | | | | |
| USD | Advance payments | ¥ 8 | - | ¥ (0) | ¥ 10 | - | ¥ (0) |
| EUR | Advance payments | - | - | - | 10 | - | (1) |
| CNY | Advance payments | - | - | - | 22 | - | (1) |
| Interest rate: Interest rate currency swap contracts (USD floating rate receipt/ JPY fixed-rate payment) | Long-term debt | ¥ 16,072 | ¥ 13,572 | Note | ¥ 16,072 | ¥ 16,072 | Note |
| Interest rate swap contracts (floating rate receipt/ fixed-rate payment) | Long-term debt | 6,902 | 5,602 | Note | 6,902 | 6,902 | Note |
| | | Thousands of U.S. Dollars | | | | | |
| | Hedged item | Contract amount | 2017 Contract amount due after one year | Fair value | | | |
| Currency: Forward foreign currency contracts Buying | | | | | | | |
| USD | Advance payments | \$ 74 | - | \$ (1) | | | |
| Interest rate: Interest rate currency swap contracts (USD floating rate receipt/ JPY fixed-rate payment) Interest rate swap contracts | Long-term debt | \$ 143,498 | \$ 121,177 | Note | | | |
| (floating rate receipt/ fixed-rate payment) | Long-term debt | 61,623 | 50,016 | Note | | | |

Note: Fair values of interest rate currency swaps, which qualify for hedge accounting, and those of interest rate swaps, which qualify for hedge accounting and meet specific matching criteria, are included in the fair values of the long-term debt in Note 14. After March 31, 2017, the balance of long-term debt as of March 31, 2017 was early redeemed in full. Please refer to Note 19 "Subsequent Events."

16. LOSS ON IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT

The Group recognized impairment losses on the following asset groups.

For the year ended March 31, 2017:

| 5 | , | | Millions of Yen | | Thousands of U.S. Dollar | | |
|------------------|------------|---------|-----------------|----|--------------------------|-----|--|
| Asset group | Location | Account | 20 | 17 | 20 | 017 | |
| Idle real estate | Kani, Gifu | Land | ¥ | 2 | \$ | 20 | |
| | | Total | ¥ | 2 | \$ | 20 | |

The Group reviewed its long-lived assets for impairment as of March 31, 2017.

For the year ended March 31, 2017, the Group recognized an impairment loss for idle real estate by writing down the property to its net selling value (based on reasonably adjusted amount of property tax assessment value).

For the year ended March 31, 2016:

| | | | Million | s of Yen |
|---|--------------------------------|-------------------------------|---------|----------|
| Asset group | Location | Account | 20 | 016 |
| Railway rolling stock business property | Illinois, the United States | Machinery and equipment, etc. | ¥ | 50 |
| | | Total | ¥ | 50 |

The Group reviewed its long-lived assets for impairment as of March 31, 2016.

For the year ended March 31, 2016, the Group recognized impairment losses for railway rolling stock business property of NIPPON SHARYO U.S.A., INC. and two other subsidiaries by writing down the property to its net selling value (primarily determined at real estate appraisal values) due to their consecutive operating losses in recent years. As a result, impairment losses were recognized on machinery and equipment, construction in progress, and other in the amounts of $\frac{1}{25}$ million, $\frac{1}{27}$ million, respectively.

17. RELATED-PARTY DISCLOSURES

(1) Parent and major shareholders

CJR directly owned 51.2% of the total shares of the Company as of March 31, 2017 and 2016. The Company distributes transportation vehicles to CJR.

Transactions of the Company with CJR for the years ended March 31, 2017 and 2016, were as follows:

| | | Million | s of Ye | n | | Thousands of U.S. Dollars | |
|-----------------|---|---------|---------|--------|----|---------------------------|--|
| | | 2017 | | 2016 | | 2017 | |
| Sales | ¥ | 18,351 | ¥ | 21,302 | \$ | 163,845 | |
| Interest income | | - | | 1 | | - | |

The balances due to or from CJR as of March 31, 2017 and 2016, were as follows:

| | | Million | Thousands of U.S. Dollars | | | | | |
|---------------------|---|---------|---------------------------|-------|------|--------|--|--|
| | | 2017 | | | 2017 | | | |
| Accounts receivable | ¥ | 5,544 | ¥ | 2,746 | \$ | 49,497 | | |
| Short-term loans | | - | | 5,976 | | - | | |

(2) Fellow subsidiaries and subsidiaries of other affiliates

Transactions of the Company with the fellow subsidiaries for the years ended March 31, 2017 and 2016, were as follows:

| | | Million | usands of . Dollars | | |
|---|---|---------|------------------------|----------|--------------|
| | | 2 | 016 | 2017 | |
| Tokai Rolling Stock & Machinery Co., Ltd. | | | | | |
| Sales | ¥ | 2,922 | ¥ | - | \$ 26,087 |
| JR Central Financial Management Co., Ltd. | | | | | |
| Interest expense | | 3 | | - | 24 |

The balances due to or from the fellow subsidiaries as of March 31, 2017 and 2016, were as follows:

| | | | usands of . Dollars | | | | |
|---|---|-------|------------------------|----|------|--------|--|
| | | 2017 | 20 | 16 | 2017 | | |
| Tokai Rolling Stock & Machinery Co., Ltd. | | | | | | | |
| Notes and accounts receivable | ¥ | 1,786 | ¥ | - | \$ | 15,949 | |
| JR Central Financial Management Co., Ltd. | | | | | | | |
| Short-term borrowings | | 1,595 | | - | | 14,241 | |

18. OTHER COMPREHENSIVE LOSS

The components of other comprehensive loss for the years ended March 31, 2017 and 2016, were as follows:

| | | Millions | n | Thousands of U.S. Dollars | | | |
|--|---|----------|---|---------------------------|----|---------|--|
| | | 2017 | | 2016 | | 2017 | |
| Unrealized loss on available-for-sale securities: | | | | | | | |
| Losses arising during the year | ¥ | (172) | ¥ | (932) | \$ | (1,531) | |
| Reclassification adjustments to profit or loss | | (23) | | 0 | | (207) | |
| Amount before income tax effect | | (195) | | (932) | | (1,738) | |
| Income tax effect | | 71 | | 455 | | 632 | |
| Total | ¥ | (124) | ¥ | (477) | \$ | (1,106) | |
| Deferred gain on derivatives under hedge accounting: | | | | | | | |
| Gains arising during the year | ¥ | 2 | ¥ | 65 | \$ | 23 | |
| Income tax effect | | - | | (23) | | - | |
| Total | ¥ | 2 | ¥ | 42 | \$ | 23 | |
| Foreign currency translation adjustments: | | | | | | | |
| Adjustments arising during the year | ¥ | 202 | ¥ | (133) | \$ | 1,803 | |
| Total | ¥ | 202 | ¥ | (133) | \$ | 1,803 | |
| Defined retirement benefit plans: | | | | | | | |
| Adjustments arising during the year | ¥ | (136) | ¥ | (1,977) | \$ | (1,213) | |
| Reclassification adjustments to profit or loss | | (220) | | (283) | | (1,965) | |
| Amount before income tax effect | | (356) | | (2,260) | | (3,178) | |
| Income tax effect | | 108 | | 793 | | 960 | |
| Total | ¥ | (248) | ¥ | (1,467) | \$ | (2,218) | |
| Share of other comprehensive income in | | <u> </u> | | | | | |
| associated companies | | | | | | | |
| Gains arising during the year | ¥ | 6 | ¥ | 34 | \$ | 53 | |
| Income tax effect | | 6 | | (1) | | 50 | |
| Total | ¥ | 12 | ¥ | 33 | \$ | 103 | |
| Total other comprehensive loss | ¥ | (156) | ¥ | (2,002) | \$ | (1,395) | |

19. SUBSEQUENT EVENTS

Transfer of fixed assets

1. Reason for the transfer

To make effective utilization of the Company's resources and improvement of the Company's financial position, the Company early redeemed its long-term debt including the current portion in full of the carrying amount of \$24,174 million (\$215,836 thousand) as of March 31, 2017 by selling its factory assets to CJR, and its non-business use assets to domestic private-sector companies.

2. Transfer of factory assets

(1) Summary of assets transferred

| | | Millions of Yen | | |
|--|--|--------------------|--------------------|---|
| Description of asset and location | Carrying amount | Transfer price | Net gain (Note) | Current conditions |
| "Toyokawa Plant" 2-20 Honohara, Toyokawa, Aichi Land: 229,655.60 m ² Building: 121,222.66 m ² | (Land) ¥ 4,560 (Buildings) 2,131 | ¥ 7,665 | ¥ - | Manufacturing plant of the Company for rolling stocks, transportation equipment, etc. |
| "Kinuura Plant" 20 11-gochi, Handa, Aichi Land: 331,678.72 m ² Building: 52,199.25 m ² | (Land) 4,726 (Buildings) 1,240 | 7,746 | - | Manufacturing plant of the Company for steel structures |
| "Narumi Plant" 80 Ryucho, Narumi-cho, Midori-ku, Nagoya, Aichi Land: 63,098.67 m ² Building: 32,805.12 m ² | (Land) 2,689 (Buildings) 765 | 5,589 | - | Manufacturing plant of the Company for industrial and electrical equipment |
| Total | ¥ 16,111 | ¥ 21,000 | ¥ - | - |
| | The | ousands of U.S. Do | llars | |
| Description of asset and location | Carrying amount | Transfer price | Net gain (Note) | - Current conditions |
| "Toyokawa Plant" 2-20 Honohara, Toyokawa, Aichi Land: 229,655.60 m ² Building: 121,222.66 m ² | (Land) \$ 40,719 (Buildings) 19,024 | \$ 68,437 | \$ - | Manufacturing plant of the Company for rolling stocks, transportation equipment, etc. |
| "Kinuura Plant" 20 11-gochi, Handa, Aichi Land: 331,678.72 m ² Building: 52,199.25 m ² | (Land) 42,196 (Buildings) 11,077 | 69,161 | - | Manufacturing plant of the Company for steel structures |
| "Narumi Plant" 80 Ryucho, Narumi-cho, Midori-ku, Nagoya, Aichi Land: 63,098.67 m ² | (Land) 24,009 (Buildings) | 49,902 | - | Manufacturing plant of the Company for industrial and electrical equipment |
| Building: 32,805.12 m ² | 6,827 | | | |

Note: The above transfer of factory assets was not treated as a buying and selling transaction and accordingly, no gain was accordingly recognized since the relevant factory assets were transferred to CJR, and the Company continues to utilize the relevant factory assets as before based on a lease agreement concluded between the Company and CJR after the transfer. The total transfer price in the amount of $\frac{721,000}{121,000}$ million (\$187,500 thousand) is expected to be recorded as long-term debt since the relevant transactions do not fall under finance lease transaction.

(2) Name of the transferee

Central Japan Railway Company

(3) Schedule

| Resolution by the Board of Directors: | March 22, 2017 |
|---------------------------------------|----------------|
| Conclusion of transfer agreement: | March 30, 2017 |
| Date of delivery: | April 20, 2017 |

(4) Conclusion of lease agreement

To further utilize the transferred factory assets, which are the Company's business-use assets, a lease agreement relating to the factory assets was concluded between the Company and CJR. The Company continues to utilize the relevant factory assets as before.

(5) Matters related transactions with CJR

In the relevant transactions, CJR is the transferee of the factory assets as well as the lessor of the respective factory assets. The Company sells the finished goods such as rolling stocks to CJR where the selling prices and other terms and conditions are determined in consideration of market value transaction on an arm's length basis. Furthermore, the conclusion of significant agreement with CJR is subject to deliberations and confirmation by the Board of Directors that the interests of the other shareholders are not harmed. In this connection, the following measures were taken for the relevant transactions:

i) Measures taken for ensuring the fairness and avoiding conflicts of interest

With regard to determining the transfer prices of the relevant factory assets, the Company obtained multiple appraisal valuation reports from independent third-party appraisers and then negotiated with CJR on an arm's length basis. With regard to concluding the lease agreement for the relevant factory assets, the Company also negotiated with CJR based on an arm's length basis. For above reasons, the Company's independence and autonomy were ensured.

In addition, none of the Company's directors are considered a special interested person. Mr. Mamoru Tanaka, an audit & supervisory board member of the Company, however, is an executive person of CJR, but did not participate in any deliberations of the Board of Directors concerning the relevant transactions.

ii) Outline of the written opinions that the relevant transactions are not disadvantageous to the interests of noncontrolling shareholders obtained from the disinterested persons with CJR

The Company consulted with disinterested persons with CJR, namely independent directors; Mr. Tsutomu Saito and Mr. Atsushi Niimi (both: outside director) and Mr. Kiyoshi Mizutani and Ms. Michiko Kato (both: outside audit & supervisory board members) and obtained their written opinions dated March 21, 2017 that, with regard to the transfer of factory assets and conclusion of the lease agreement, the relevant transactions were not disadvantageous to the interests of noncontrolling shareholders of the Company based on their comprehensive judgement from the viewpoints of the purpose, procedures in the course of the negotiation, reasonableness of terms and conditions of the agreement, etc.

3. Transfer of non-business use assets

(1) Summary of assets transferred

| | | | Milli | ons of Yen | | | | | |
|--|--------------------|----|-------|------------------|---|------------------|---------------------------------|-------|---|
| Description of asset and location | Carrying amount | | | ransfer price | | et gain Note) | Current conditions | | |
| 101-2, Sanbonmatsu-cho, Atsuta-ku, Nagoya Land: 16,298.30 m² | ¥ | 36 | ¥ | 7,770 | ¥ | 5,015 | Leased to a third party company | | |
| 101-1, Sanbonmatsu-cho, Atsuta-ku, Nagoya Land: 5,438.76 m² | | 13 | | 2,800 | | 2,109 | Leased to a third party company | | |
| 503-1, Sanbonmatsu-cho, Atsuta-ku, Nagoya Land: 6,611.79 m² | | 1 | | 2,210 | | 1,960 | Monthly contracted parking | | |
| Total | ¥ | 50 | ¥ | ¥ 12,780 | | ¥ 12,780 | | 9,084 | = |

| | | The | ousand | | | | |
|--|--------------------|-----|---------------|------------------|--------|---------------------------------|---------------------------------|
| Description of asset and location | Carrying amount | | Т | ransfer price | | et gain (Note) | Current conditions |
| 101-2, Sanbonmatsu-cho, Atsuta-ku, Nagoya Land: 16,298.30 m ² | \$ | 326 | \$ | 69,375 | \$ | 44,773 | Leased to a third party company |
| 101-1, Sanbonmatsu-cho, Atsuta-ku, Nagoya Land: 5,438.76 m ² | | 113 | 25,000 18,833 | | 18,833 | Leased to a third party company | |
| 503-1, Sanbonmatsu-cho, Atsuta-ku, Nagoya Land: 6,611.79 m ² | | 8 | | 19,732 | | 17,498 | Monthly contracted parking |
| Total | \$ | 447 | \$ | 114,107 | \$ | 81,104 | - |

Note: Net gain is the amount of transfer price less carrying amount, expenses relating to the transfer and the measures against soil contamination.

(2) Name of the transferee

Not disclosed as agreed with the transferees. The transferees are domestic private-sector companies and have no particular matters in respect of capital, personal and business relationship as well as related parties.

(3) Schedule

| Resolution by the Board of Directors: | March 22, 2017 |
|---------------------------------------|---------------------------|
| Conclusion of transfer agreement: | March 30, 2017 |
| Date of delivery: | April 27 and May 29, 2017 |

4. Impact on consolidated profit/loss of the relevant event

With regard to the transferred factory assets, no gain was recognized since a lease agreement relating to the relevant factory assets was concluded between the Company and CJR and the Company continues to utilize the relevant factory assets as before. On the other hand, with respect to the transferred non-business use assets, gain on sales of property, plant and equipment in the amount of \$9,084 million (\$81,104 thousand) is expected to be recognized under "other income" during the year ending March 31, 2018.

Early redemption of long-term debt

To make effective utilization of the Company's resources and improvement of the Company's financial position, the Company early redeemed its long-term debt from financial institutions on April 20, 2017 in full of the carrying amount of $\frac{1}{2}24,174$ million (\$215,836 thousand) including the current portion as of March 31, 2017 by appropriating the proceeds from the above fixed asset transfer.

Accordingly, all collateral pledged for long-term debt as of March 31, 2017 were released, and no debt is no longer subject to financial covenants.

As a result of the early redemption of long-term debt, interest expenses for the year ending March 31, 2018 through the maturity decreased in the amount of \$774 million (\$6,910 thousand) while expenses for penalty payment due to the cancellation is expected to be recognized in the amount of \$1,077 million (\$9,612 thousand) for the year ending March 31, 2018.

20. SEGMENT INFORMATION

1. Under ASBJ Statement No. 17, "Accounting Standard for Segment Information Disclosures," and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

(1) Description of reportable segments

The Group's reportable segments are those for which separate financial information is available and regular evaluation by the Company's management is being performed in order to decide how resources are allocated among the Group.

The Group has operational headquarters by each product or service. Each of the operational headquarters develops comprehensive strategies and engages in business activities relating to each product and service. Accordingly, the Group is comprised of segments organized by products or services based on the operational headquarters and there are three reportable segments: "Railway Rolling Stock," "Transportation Equipment and Steel Structure," and "Construction Equipment."

"Railway Rolling Stock" consists of manufacture and sales of rolling stock, such as EMUs and railway motor cars.

"Transportation Equipment and Steel Structure" consists of manufacture and sales of transportation equipment, such as freight cars, tank trucks, heavy-duty industrial vehicles and manufacture and construction of roadway and railway bridges.

"Construction Equipment" consists of manufacture and sales of pile driving rigs, crawler cranes, casing rotators, portable diesel generator sets and emergency generators.

(2) Method of measurement for the amount of sales, profit (loss), assets and other items for each reportable segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2 "Summary of Significant Accounting Policies." Reporting segment profit represents operating income. Intersegment transactions are based upon arm's-length transactions.

(3) Information of sales, profit (loss), assets and other items was as follows:

| | | Millions of Yen | | | | | | | | | | | | |
|--|---|-----------------------------|-----------|--------|---|---------------------------|---|-------|---|---------|-----------------|---------|----|-------------|
| | | | | | | | | 2017 | | | | | | |
| | | Rep | able segn | t | | | | | | | | | | |
| | F | Railway Rolling Stock | | | | Construction Equipment | | Other | | Total | Reconciliations | | Со | onsolidated |
| Net sales | | | | | | | | | | | | | | |
| Sales to external customers | ¥ | 48,554 | ¥ | 21,983 | ¥ | 22,420 | ¥ | 8,137 | ¥ | 101,094 | | - | ¥ | 101,094 |
| Intersegment sales or transfers | | 366 | | 336 | | 7 | | 191 | | 900 | ¥ | (900) | | - |
| Total | ¥ | 48,920 | ¥ | 22,319 | ¥ | 22,427 | ¥ | 8,328 | ¥ | 101,994 | ¥ | (900) | ¥ | 101,094 |
| Segment profit (loss) | ¥ | (9,837) | ¥ | 1,760 | ¥ | 4,195 | ¥ | 273 | ¥ | (3,609) | ¥ | (1,495) | ¥ | (5,104) |
| Segment assets | ¥ | 57,786 | ¥ | 19,971 | ¥ | 23,105 | ¥ | 4,710 | ¥ | 105,572 | ¥ | 23,622 | ¥ | 129,194 |
| Other: | | | | | | | | | | | | | | |
| Depreciation | ¥ | 1,250 | ¥ | 386 | ¥ | 734 | ¥ | 25 | ¥ | 2,395 | ¥ | 335 | ¥ | 2,730 |
| Increase in property, plant, and equipment and intangible assets | | 747 | | 82 | | 1,400 | | 2 | | 2,231 | | 131 | | 2,362 |

| | | Millions of Yen | | | | | | | | | | | | |
|--|---|-----------------------------|-----|---|---|--------|---|-------|---|-----------------|---|--------------|---|----------|
| | | | | | | | | 2016 | | | | | | |
| | | Reportable segment | | | | | | | | | | | | |
| | | Railway Rolling Stock | Equ | nsportation ipment and el Structure Construction Equipment | | Other | | Total | | Reconciliations | | Consolidated | | |
| Net sales | | | | | | | | | | | | | | |
| Sales to external customers | ¥ | 65,858 | ¥ | 19,068 | ¥ | 21,138 | ¥ | 4,943 | ¥ | 111,007 | | - | ¥ | 111,007 |
| Intersegment sales or transfers | | 30 | | 208 | | 5 | | 196 | | 439 | ¥ | (439) | | - |
| Total | ¥ | 65,888 | ¥ | 19,276 | ¥ | 21,143 | ¥ | 5,139 | ¥ | 111,446 | ¥ | (439) | ¥ | 111,007 |
| Segment profit (loss) | ¥ | (13,115) | ¥ | 488 | ¥ | 3,307 | ¥ | 338 | ¥ | (8,982) | ¥ | (1,190) | ¥ | (10,172) |
| Segment assets | ¥ | 65,253 | ¥ | 18,413 | ¥ | 19,763 | ¥ | 3,148 | ¥ | 106,577 | ¥ | 25,688 | ¥ | 132,265 |
| Other: | | | | | | | | | | | | | | |
| Depreciation | ¥ | 1,368 | ¥ | 404 | ¥ | 747 | ¥ | 33 | ¥ | 2,552 | ¥ | 336 | ¥ | 2,888 |
| Increase in property, plant, and equipment and intangible assets | | 1,177 | | 272 | | 947 | | 12 | | 2,408 | | 249 | | 2,657 |

| | | Thousands of U.S. Dollars | | | | | | | | | | | |
|--|-----------------------------|--|------------|-----------|-------------|-----------------|--------------|--|--|--|--|--|--|
| | | | | 2017 | | | | | | | | | |
| | Rep | ortable segn | nent | | | | | | | | | | |
| | Railway Rolling Stock | Transportation Equipment and Steel Structure Construction Equipment | | Other | Total | Reconciliations | Consolidated | | | | | | |
| Net sales | | | | | | | | | | | | | |
| Sales to external customers | \$ 433,517 | \$ 196,280 | \$ 200,175 | \$ 72,650 | \$ 902,622 | - | \$ 902,622 | | | | | | |
| Intersegment sales or transfers | 3,273 | 2,999 | 61 | 1,704 | 8,037 | \$ (8,037) | - | | | | | | |
| Total | \$ 436,790 | \$ 199,279 | \$ 200,236 | \$ 74,354 | \$ 910,659 | \$ (8,037) | \$ 902,622 | | | | | | |
| Segment profit (loss) | \$ (87,827) | \$ 15,715 | \$ 37,453 | \$ 2,435 | \$ (32,224) | \$ (13,349) | \$ (45,573) | | | | | | |
| Segment assets | \$ 515,951 | \$ 178,314 | \$ 206,294 | \$ 42,051 | \$ 942,610 | \$ 210,907 | \$1,153,517 | | | | | | |
| Other: | | | | | | | | | | | | | |
| Depreciation | \$ 11,159 | \$ 3,448 | \$ 6,558 | \$ 223 | \$ 21,388 | \$ 2,989 | \$ 24,377 | | | | | | |
| Increase in property, plant, and equipment and intangible assets | 6,675 | 735 | 12,490 | 21 | 19,921 | 1,166 | 21,087 | | | | | | |

Note: 1. "Other" represents businesses that are not included in any reportable segment, which includes manufacture and sales of Railway Rolling Stock inspection/maintenance systems, agricultural plants, and pulp and paper plants, and real estate rental for the years ended March 31, 2017 and 2016.

 "Reconciliations" in segment profit (loss) include corporate expenses of ¥(1,537) million (\$(13,727) thousand) and ¥(1,196) million for the years ended March 31, 2017 and 2016, respectively, adjustments in inventories of ¥31 million (\$274 thousand) for the year ended March 31, 2017, and elimination of intersegment transactions of ¥9 million for the year ended March 31, 2016. Corporate expenses principally consist of general and administrative expenses that are not attributable to any reportable segment.

3. "Reconciliations" in segment assets include total corporate assets of ¥21,149 million (\$188,831 thousand) and ¥27,672 million, elimination of intersegment balances of ¥(123) million (\$(1,097) thousand) and ¥(4,531) million, and adjustments in inventories of ¥(81) million (\$(723) thousand) and ¥(112) million as of March 31, 2017 and 2016, respectively. Total corporate assets principally consist of investment securities and general management properties as of March 31, 2017 and 2016.

4. Segment profit (loss) is reconciled to operating loss in the consolidated statement of operations.

Associated Information

(1) Information about products and services is not disclosed since similar information is disclosed above.

(2) Information about geographical areas for the years ended March 31, 2017 and 2016, was as follows:

| | | | Millions of Yen | | |
|-----------|------------|------------|----------------------|---------|------------|
| | | | 2017 | | |
| | Japan | U.S.A. | Asia | Other | Total |
| Net sales | ¥ 82,293 | ¥ 12,725 | ¥ 6,013 | ¥ 63 | ¥ 101,094 |
| | | | Millions of Yen | | |
| | | | 2016 | | |
| | Japan | U.S.A. | Asia | Other | Total |
| Net sales | ¥ 79,086 | ¥ 22,156 | ¥ 6,710 | ¥ 3,055 | ¥ 111,007 |
| | | Th | ousands of U.S. Doll | ars | |
| | | | 2017 | | |
| | Japan | U.S.A. | Asia | Other | Total |
| Net sales | \$ 734,758 | \$ 113,620 | \$ 53,686 | \$ 558 | \$ 902,622 |

Note: Sales are based on the location of the customers and grouped by country or area.

| | Millions of Yen | | | | | | |
|-------------------------------|-----------------|---------|----|-----|----|-----|----------|
| _ | | 2017 | | | | | |
| - | Japan | U.S.A. | As | sia | Ot | her | Total |
| Property, plant and equipment | ¥ 24,965 | ¥ 5,024 | ¥ | 0 | ¥ | 0 | ¥ 29,989 |

| _ | | | Millions of Yen 2016 | | | |
|--------------------------------|--------------|-----------|-------------------------|-------|------------|--|
| | Japan U.S.A. | | Asia | Other | Total | |
| Property, plant and equipment | ¥ 25,618 | ¥ 5,654 | ¥ 1 | ¥ 0 | ¥ 31,273 | |
| _ | | Th | ousands of U.S. Dolla | ars | | |
| _ | | | 2017 | | | |
| | Japan | U.S.A. | Asia | Other | Total | |
| Property, plant, and equipment | \$ 222,900 | \$ 44,859 | \$ 2 | \$ 0 | \$ 267,761 | |

(3) Information about major customers

| | Net sales | | | Related | |
|----------------------------------|---|----------|------------|---|--|
| | Millions of Yen Thousands of U.S. Dollars | | | | |
| Name of major customer | 2017 | 2016 | 2017 | segment | |
| CJR | ¥ 18,351 | ¥ 21,302 | \$ 163,845 | Railway Rolling Stock, Transportation equipment and Steel structure | |
| Sumitomo Corporation of Americas | 11,335 | 19,590 | 101,202 | Railway Rolling Stock | |

(4) Information about loss on impairment of property, plant and equipment by reportable segment

| | | | Μ | lillions of Yen | | | | | |
|-----------------|-----------------------------|--|---------------------------|-----------------|--------|-----------------|----------|------|--|
| | | | | 2017 | | | | | |
| | R | eportable segme | ent | | | | | | |
| | Railway Rolling Stock | Transportation Equipment and Steel Structure | Construction Equipment | Other | Total | Reconciliations | Consolid | ated | |
| Impairment loss | ¥ - | - | - | - | ¥ - | 2 | ¥ | 2 | |
| | Millions of Yen 2016 | | | | | | | | |
| | R | eportable segme | ent | | | | | | |
| | Railway Rolling Stock | Transportation Equipment and Steel Structure | Construction Equipment | Other | Total | Reconciliations | Consolid | ated | |
| Impairment loss | ¥ 50 | - | - | - | ¥ 50 | - | ¥ | 50 | |
| | | | Thousa | nds of U.S. D | ollars | | | | |
| | | | | 2017 | | | | | |
| | R | eportable segme | ent | | | | | | |
| | Railway Rolling Stock | Transportation Equipment and Steel Structure | Construction Equipment | Other | Total | Reconciliations | Consolid | ated | |
| Impairment loss | \$ - | - | - | - | \$ - | 20 | \$ | 20 | |

Note: The amount of "Reconciliations" is related to the idle property which is not attributable to any reporting segment.

Corporate Information

Corporate Profile

Company Name: NIPPON SHARYO, LTD.

Capital Stock

| Common Stock:Authorized | 328,000,000 shares | Jun. 1938 | Founded Narumi Plant. |
|-------------------------|--------------------|-----------|--|
| Common Stock:Issued | 146,750,129 shares | May. 1949 | Re-listed on Tokyo Security Exchange. |
| Number of Shareholders | 14,721 persons | Jan. 1959 | Began Construction Machinery Business. |
| | (March 31, 2017) | Oct. 1961 | Started Bridge Manufacturing. |
| | (Water 51, 2017) | Jul. 1964 | Founded Toyokawa Plant. |
| | | Jun. 1975 | Founded Kinuura Plant. |
| | | Sep. 1996 | 100th Anniversary. |
| | | Aug. 2008 | Equity and business tie-up entered into with |
| | | | Central Japan Railway Company. |
| | | Sep. 2010 | Manufactured 3000th Shinkansen EMU. |

Company History

Sep. 1896 Established in Nagoya City.

Jul. 2012 Founded Rochelle Plant of NIPPON SHARYO U.S.A., INC.

Line of Business

Overview of the Main Segments NIPPON SHARYO manufactures and sells the following products:

| Business segment | Lines of business | | | |
|---|---|--|--|--|
| Railway rolling stock | EMUs, DMUs, Passenger Cars, Linear Motor Cars, Track Maintenance Machines, Rolling Stock Components, and Automated Guideway Transit Systems | | | |
| Transportation equipment and Steel structure | Freight Cars, Locomotives, Tank Trucks, Tank Trailers, Storage Tanks, Heavy-duty Industrial Vehicles, Containers, Automated Guided Vehicles, Roadway Bridges, Railway Bridges, Water Gates | | | |
| Construction equipment | Pile Driving Rigs, Crawler Cranes, Hydraulic Hammers, Casing Rotators, Other Products Related to Foundation Work, Portable Diesel Generator Sets, Emergency Generators, Various Products Related to Electric Machines | | | |
| Other | Agricultural Plants, Grain Complex, Seed Processing Plants, Railway Rolling Stock Inspection/Maintenance System, Pulp and Paper Plants, Real Estate Rental | | | |

Directory

OFFICE

HEAD OFFICE (NAGOYA)

1-1 Sanbonmatsu-cho, Atsuta-ku, Nagoya 456-8691, JAPAN Phone: +81-52-882-3316 Fax : +81-52-882-3781

TOKYO OFFICE

12th FI. Marunouchi Central Bldg. 1-9-1 Marunouchi, Chiyoda-ku, Tokyo 100-0005 JAPAN Phone: +81-3-6688-6808 Fax : +81-3-6688-6813

OSAKA BRANCH

14th FL,North Gate Building. 3-1-3 Umeda, Kita-ku, Osaka 530-0001, JAPAN Phone: +81-6-6341-4455 Fax : +81-6-6341-4487

NIPPON SHARYO U.S.A., INC.

2340 S. Arlington Heights Road, Suite 605 Arlington Heights, IL 60005 U.S.A. Phone: +1-847-228-2700 Fax : +1-847-228-5530

PLANT

TOYOKAWA PLANT (Railway rolling stock & other transportation equipment)

2-20 Honohara, Toyokawa, Aichi-pref 442-8502, JAPAN Phone: +81-533-85-4900 Fax :+81-533-85-4123 NARUMI PLANT (Construction equipment)

80 Ryucho, Narumi-cho, Midori-ku, Nagoya 458-8502, JAPAN Phone: +81-52-623-3529 Fax : +81-52-623-4349 KINUURA PLANT (Steel structure)

20 11-gouchi, Handa, Aichi 475-0831, JAPAN